

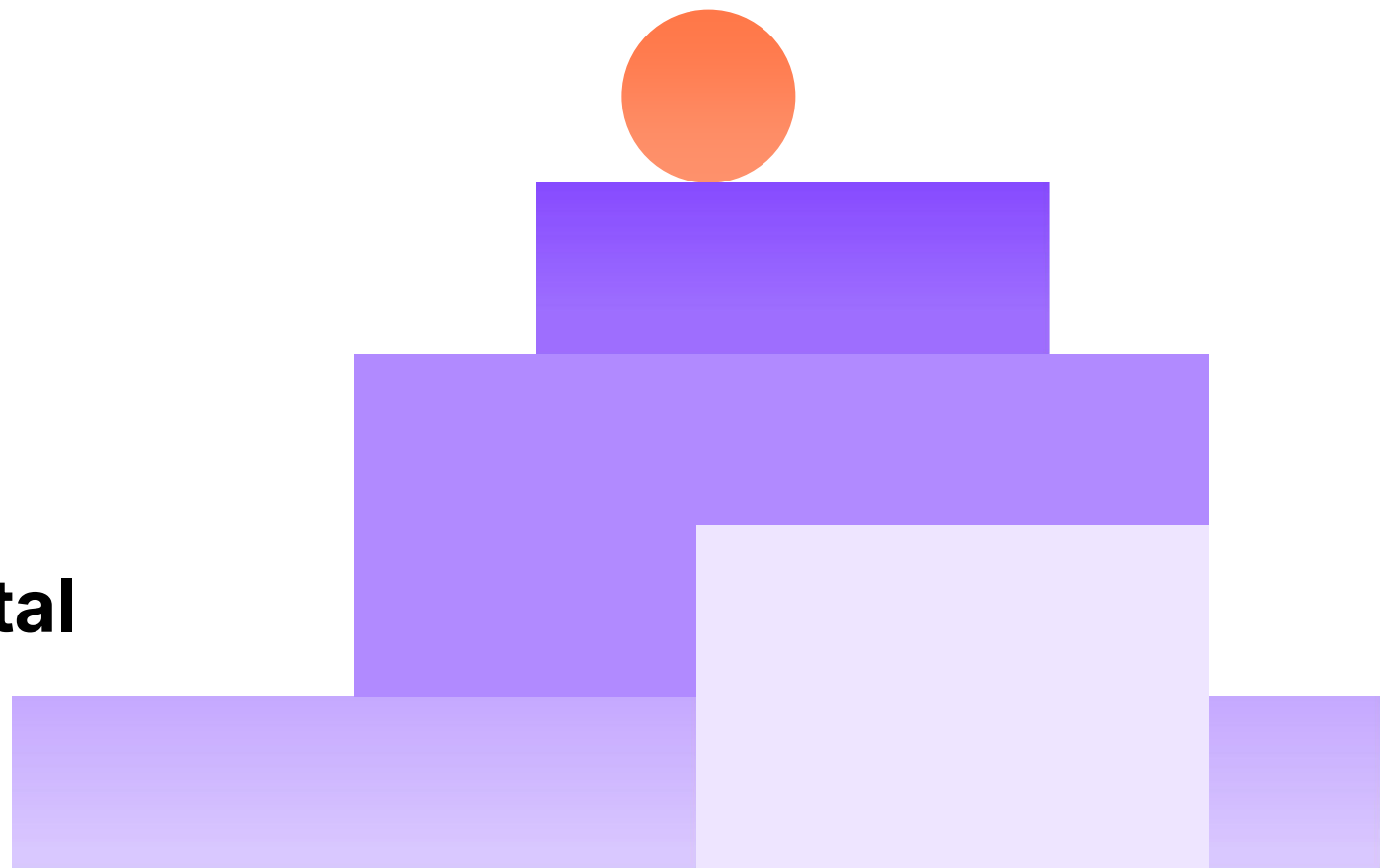
August 2026

Derayah Financial

2Q 2026 Investor Presentation



**The Leading Independent Digital
Investment Platform in KSA**



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Managerial results framework

Starting the fourth quarter of 2025, Derayah's consolidated financial statements also include the financials of the Trading Finance Fund as required by accounting standards. This investor presentation, including the business and financial review within, is based on supplementary managerial results which represent a reorganization of IFRS line items and are presented to provide additional clarity on the underlying operating performance of the business, while maintaining consistency with the Company's previous presentation of financial results. A reconciliation bridge between reported (IFRS) figures and managerial results is provided in the appendix of this presentation.

Derayah Financial at a glance

The Leading Independent Digital Investment Platform in KSA

Pioneering the Technology-Led Evolution of Brokerage & Asset Wealth Management Services

Robust and growing market position



﷼ 37bn
Assets Under Custody 2Q 2026



﷼ 22bn
Assets Under Management 2Q 2026



14% (#1)
Overall Local & International Brokerage Market Share¹



46
of accessed Markets

Differentiated proprietary technology



In-House Innovation & Development

~30%

Employees in IT



Open Architecture with RESTful APIs



Agile Operating Model

Extensive client base



660k
Client Accounts 2Q 2026



~100%
Online Client Acquisition



Strong
Brand Recognition



17x
Growth in Client Accounts (2016-2025)

Attractive Financials

﷼ 468m

Total Operating Income 1H 2026

﷼ 257m

Core Net Profit² 1H 2026

~40%

Core Net Profit² CAGR 2020-25

45%

Share of recurring revenue³

34%

Return on Average Equity 1H 2026⁴

60%+

Dividend Payout Target⁵

Financial data on this slide and subsequent slides is based on Managerial Results. Please refer to slides 36–37 for the reconciliation bridge | ¹ Trailing 12M, 1Q 2026 CMA Capital Market Institutions Report | ² Excluding losses from associates | ³ Share of recurring revenue is calculated as the sum of recurring revenue items (including margin financing, special commission income, and management fees) divided by total operating income, excluding dividend income, investment gains, and rental income | ⁴ Last Twelve Months Net Income/ Average Equity | ⁵ According to the Dividend Policy

Our Agenda

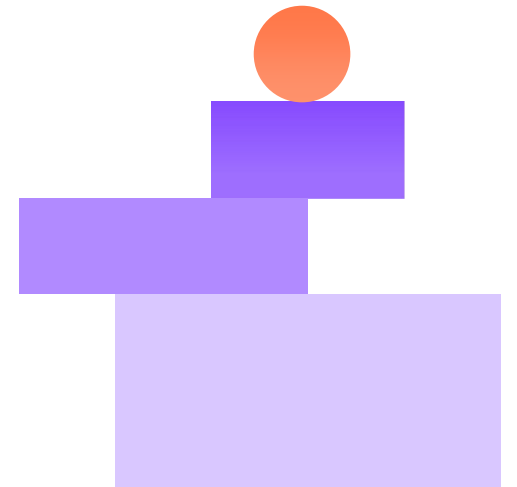
Our Platform & Products p.5

Our Customers p.12

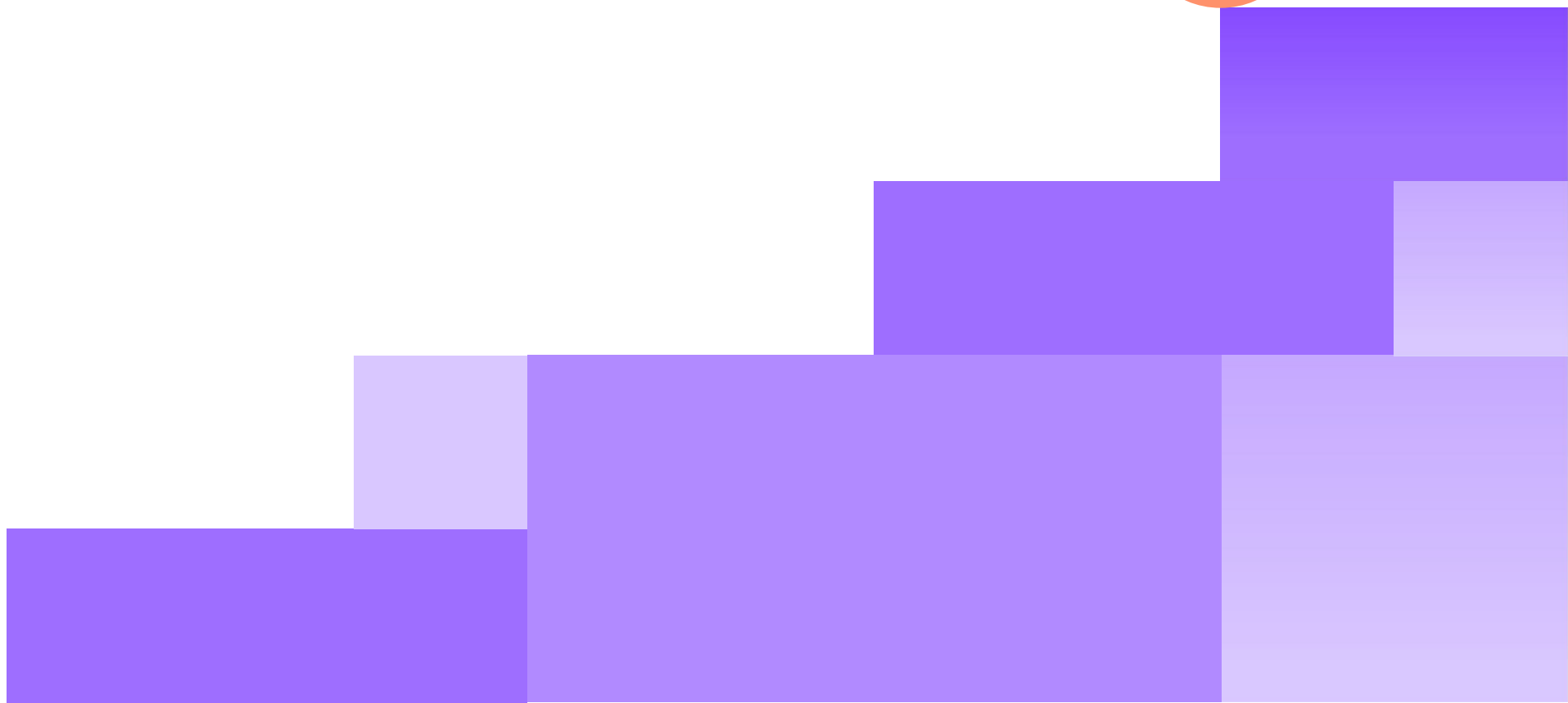
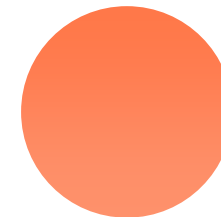
Our Monetisation p.16

Our Value creation p.26

Our Strategy 2030 Update p.31



Our Platform & Products



We are the leading one-stop full service digital investment platform on the back of strong inhouse IT infrastructure

Key products & services

Digital Brokerage

Digital Platform Offering Clients Access to 46 Local, Regional & Global Markets

5

Local Markets

10

Regional Markets

31

Global Markets

Asset & Wealth Management

Comprehensive offering for diverse risk-reward profiles

Public Markets

Equities, DPMs, Fixed Income, Cash Management

Private Markets

Private Credit, Real Estate, Venture Capital, Private Equity

Key advantages

Differentiated Proposition Well Ahead of Peers

\$

Lowest commission for best execution

📄

Open a Local Brokerage Account without a Current Account

🔗

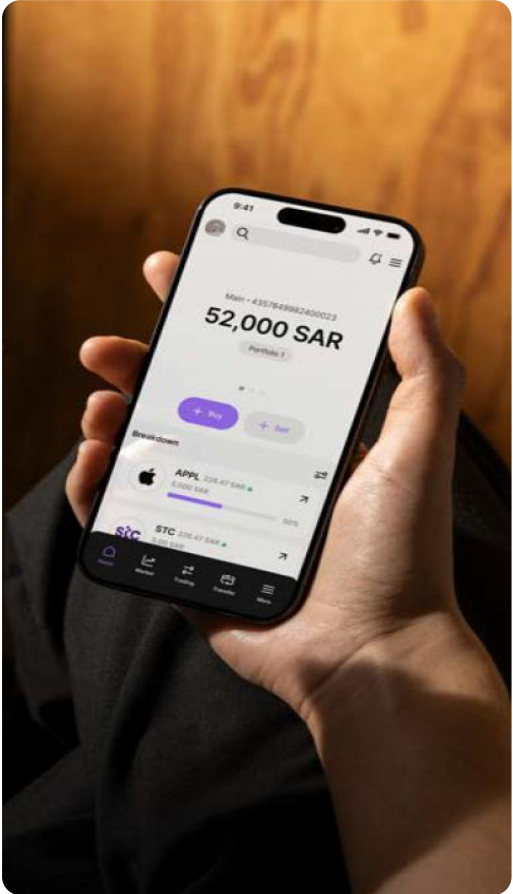
Swift Onboarding Process

🔄

Instant Cash Transfer

★

High App Rating Indicating User Satisfaction

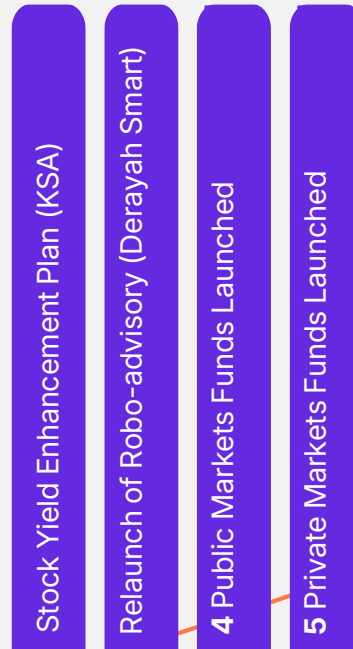


...with a continuous improvement in our offering

2010 - onwards



New offerings launched in 2025



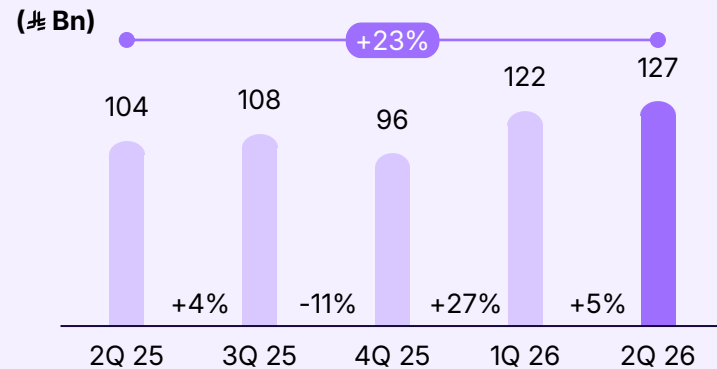
Key initiatives for 2026



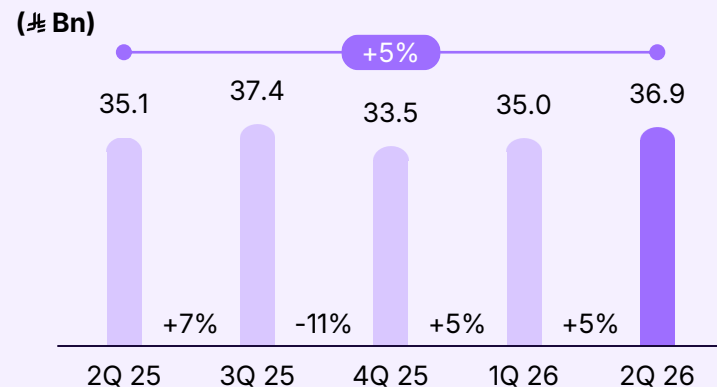
₹ 59bn
Total Clients Assets
1H 2026

Largest Broker In Saudi Arabia Offering Best Value For Clients

Non-Margin Traded Value +23% YoY for 2Q2026



Assets under Custody¹ up 10% YTD



Derayah's rank and market share² in Brokerage As of 1Q 2026

Overall Local & International

14% #1

Overall Local *Online* & International

21% #1

International Trading

37% #1

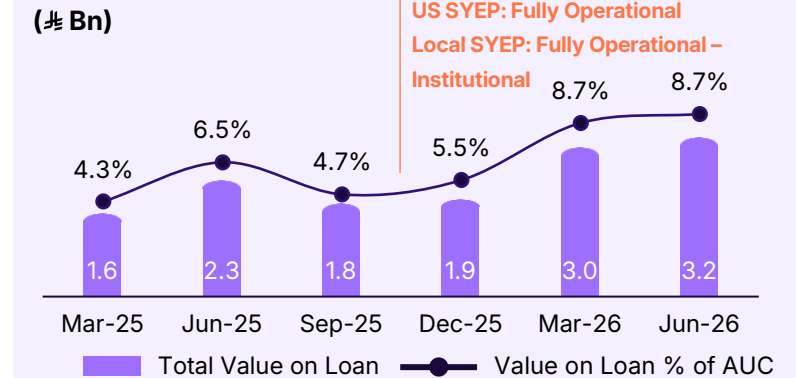
Local *Online* Trading

10% #3

Local Institutional (Testing Phase)

0% N/A

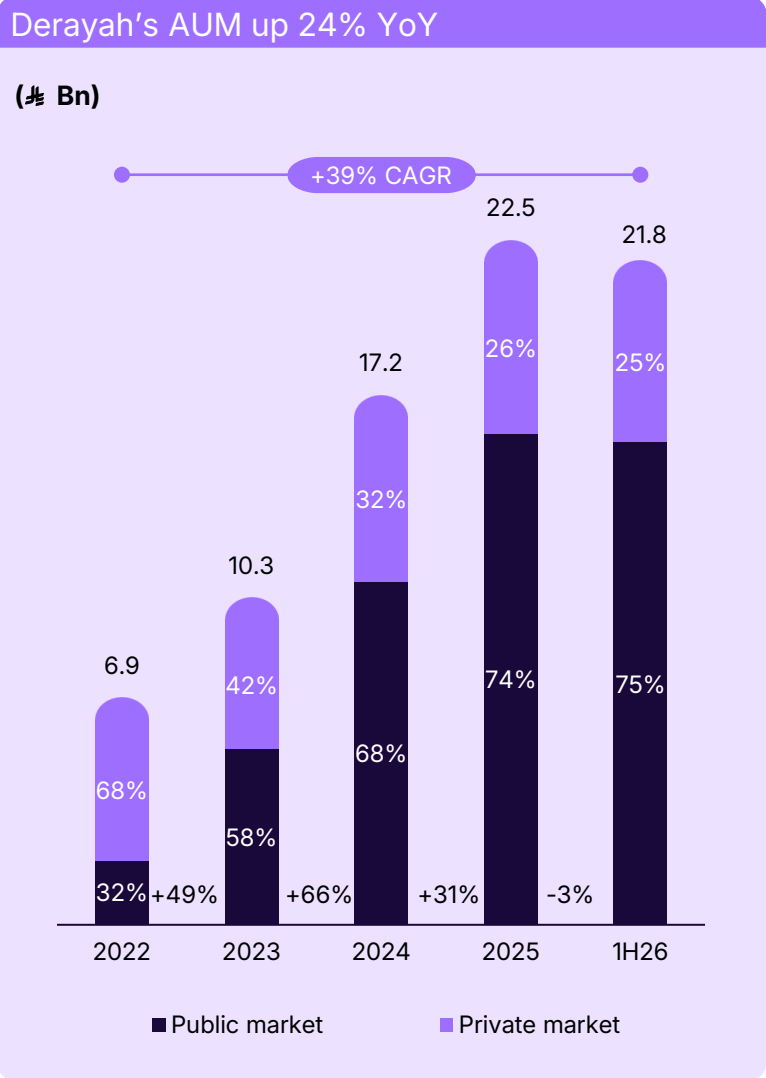
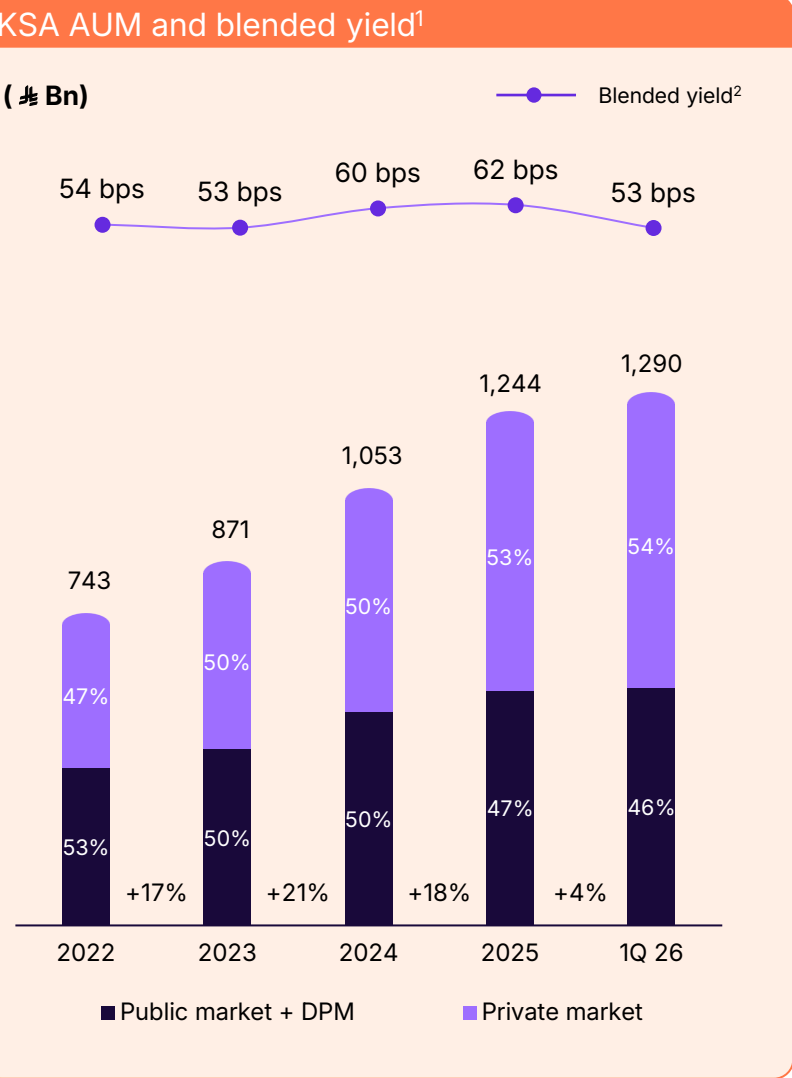
Stock Yield Enhancement Program evolution



Initiatives to strengthen Derayah's position in 2026

- Zero Commission program launched in the Saudi market
- Single unified application enhancing ease of access
- Sell side research capability launched

Asset management: new funds driving AUM growth



Derayah fund launches

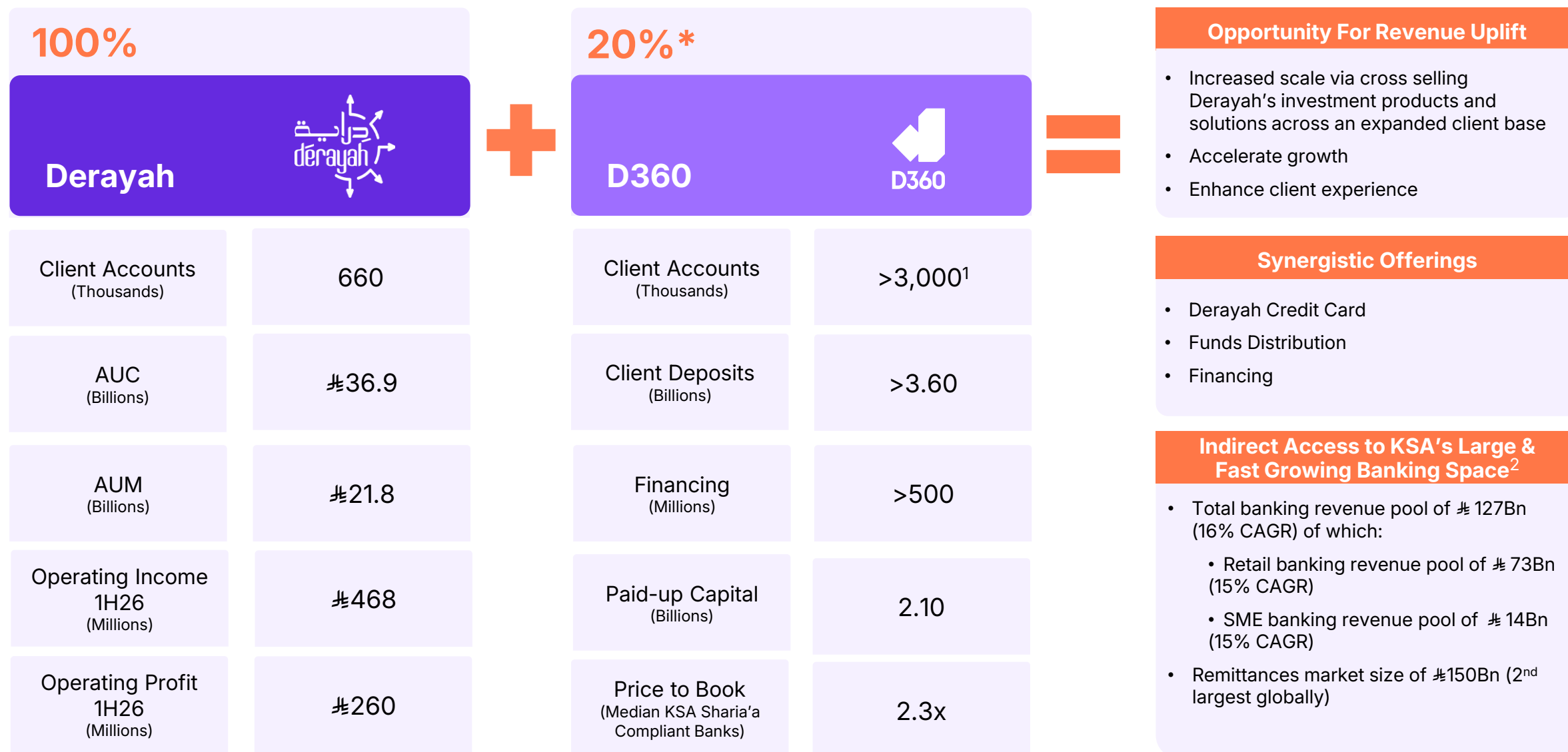
Fund Launches in FY2025

Derayah Nomu Market	Equities
Derayah Credit Income Fund	Private Credit
Derayah Residential Fund	Real Estate
Tharwat AlMaria RE Fund	Real Estate
Derayah IPO Opportunities	Equities
Structured Fixed Income 1	Debt
Structured Fixed Income 2	Debt
Derayah AI and Frontier Fund	Private Equity
Tawafuq RE Fund	Real Estate

Planned Fund Launches in 2026

Local Private Credit Fund	Private Credit
Auto Fund	Equities
2 Venture Funds	Private Equity
3 Real Estate funds	Real Estate

D360 Bank: Building long-term value with strong momentum



D360 launches ₪ 1.5bn capital raise to accelerate growth

TRANSACTION OVERVIEW

- Capital increase implies a ₪4.5bn pre-money and **₪6.0bn post-money valuation**
- Additional 8.75m ESOP shares to be issued subject to regulatory approval
- Proceeds will fund lending expansion, product development and API banking capabilities

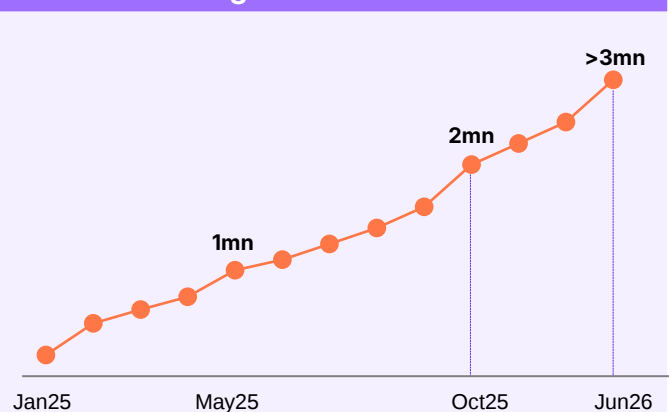
IMPLICATIONS FOR DERAYAH

- Derayah invested **₪100m** from internal resources
- Derayah's ownership is expected to decline from **20.4%** to **~16.35%** following the capital raise
- Implied value of Derayah's **stake is expected to reach approximately ₪980m** at the transaction valuation
- Derayah retains the **same level of Board representation** at D360
- **No impact** on reported earnings or shareholders' equity, as the investment continues to be accounted for under the equity method



D360 Bank - the first Shariah-compliant Digital Bank in KSA

Scaling to 3m+ customers



Positive unit economics across lending, savings & remittances, demonstrating structurally profitable business with clear path to profitability with scale



Supported by an established base of >3 million¹ clients and ₪ 3.6Bn¹ in deposits, **passed its peak loss phase in 2025**

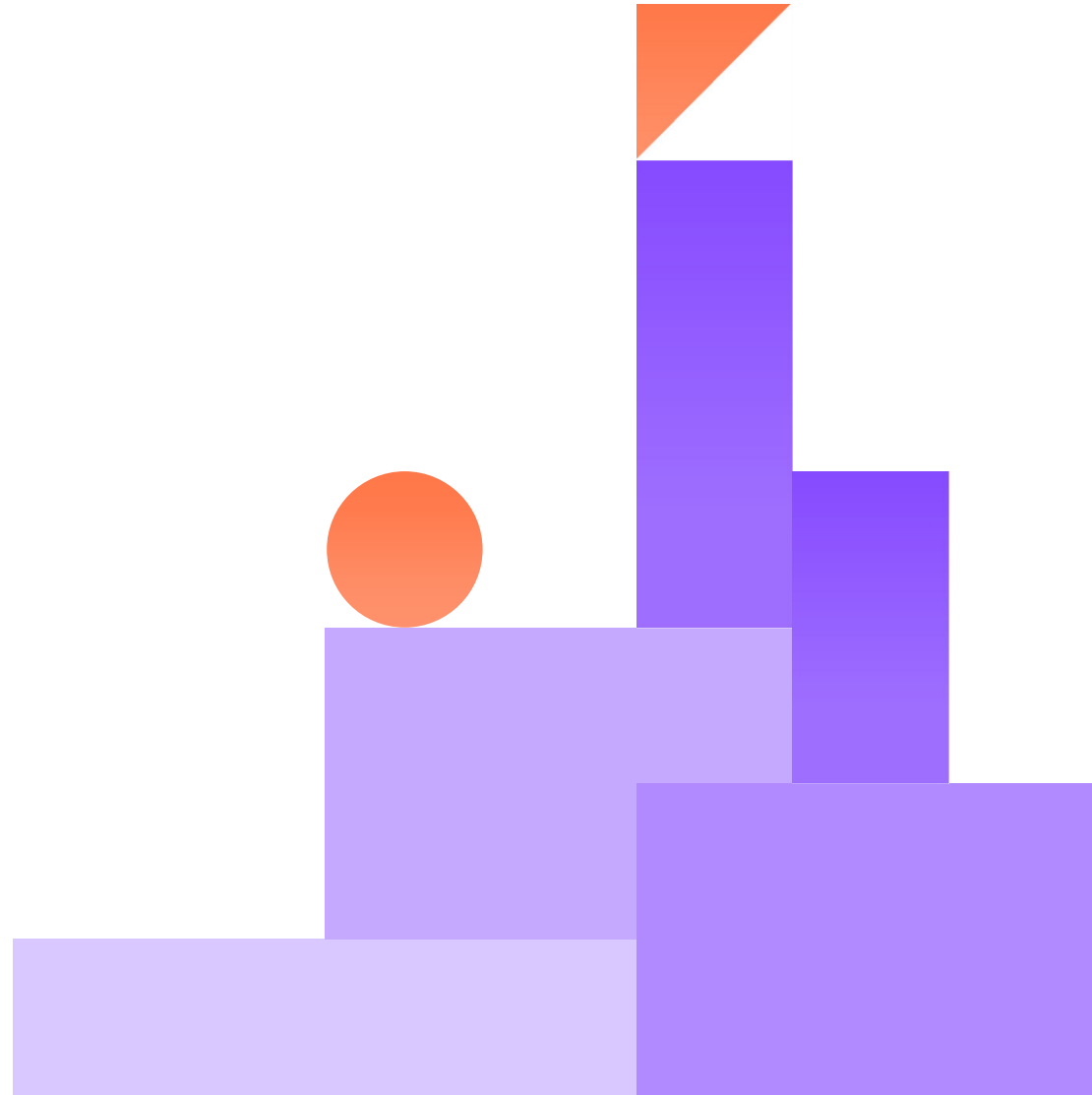


Launched **23 products & features** in **12 months** across Retail & API-Based Banking

Focused and Scalable Strategy

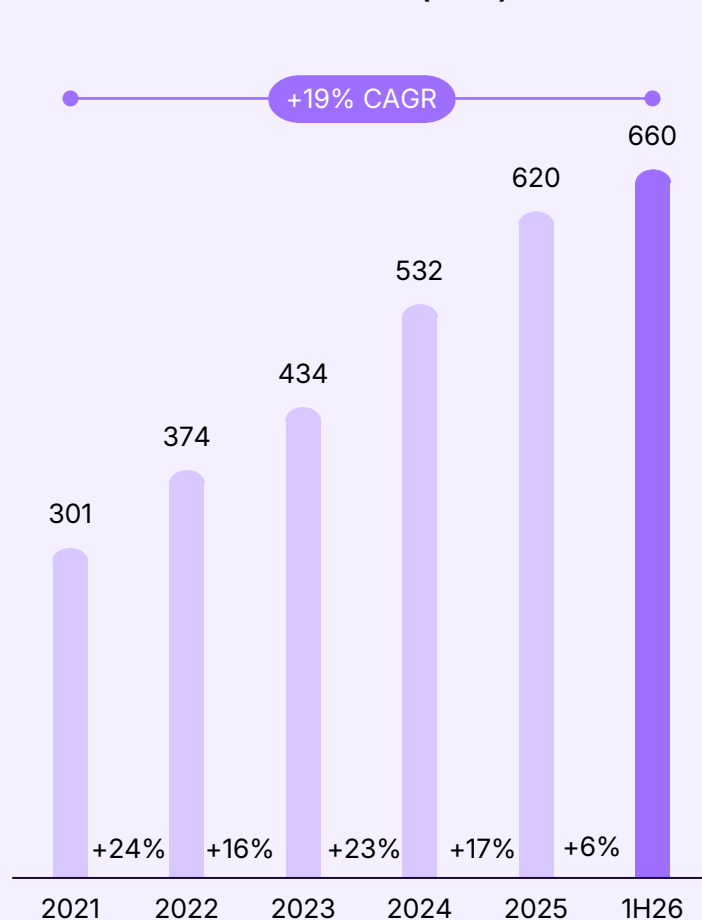
- **Addressing an Underserved and Fast-growing Base of Retail and SME Customers:** with its first-mover advantage as the first fully digital and Sharia-compliant bank in KSA, D360 is uniquely positioned to capture underserved segments
- **Sustainable Technology Advantage Maximizes Future Scalability:** D360's cloud-native infrastructure enables asset light scaling and low operational costs

Our Customers



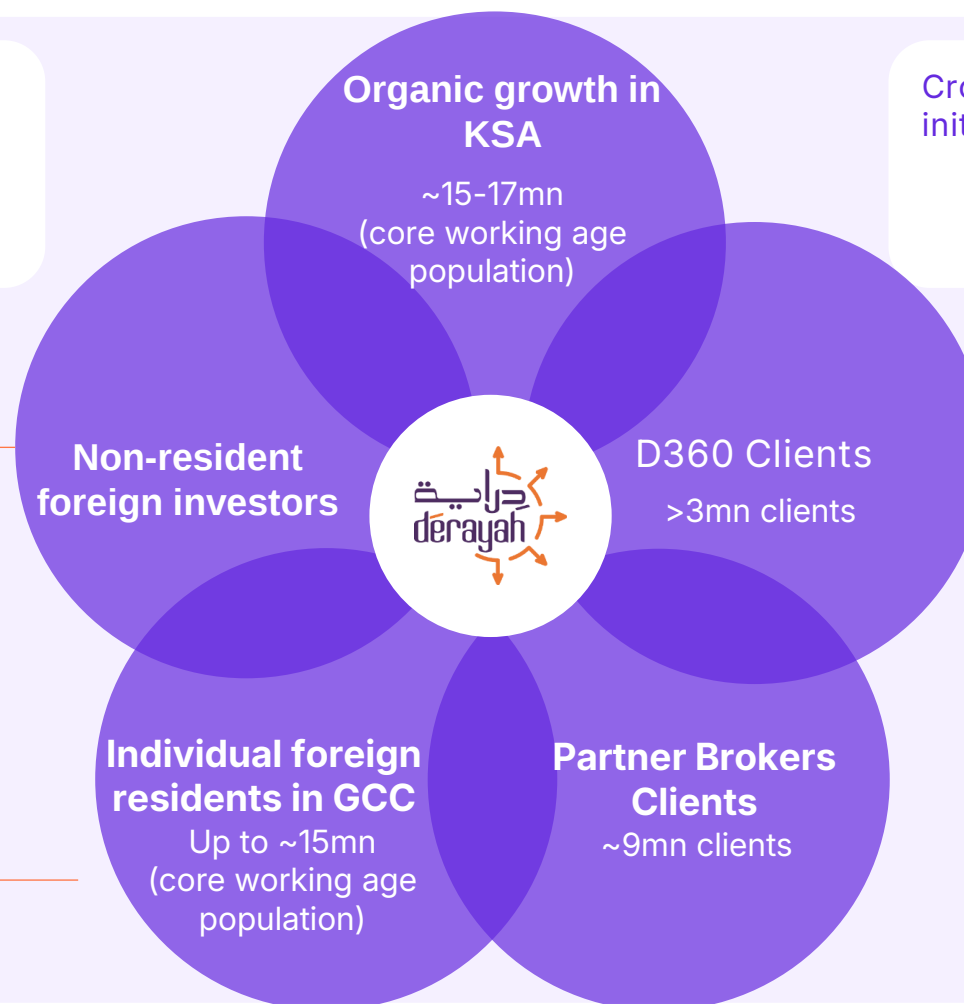
Derayah continues its client base expansion momentum, with new opportunities emerging

Total Number of Client Accounts (000s)



CMA Foreign Ownership Reforms

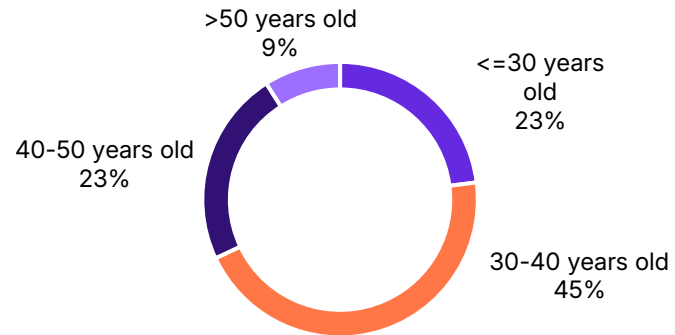
[See slide #37](#)



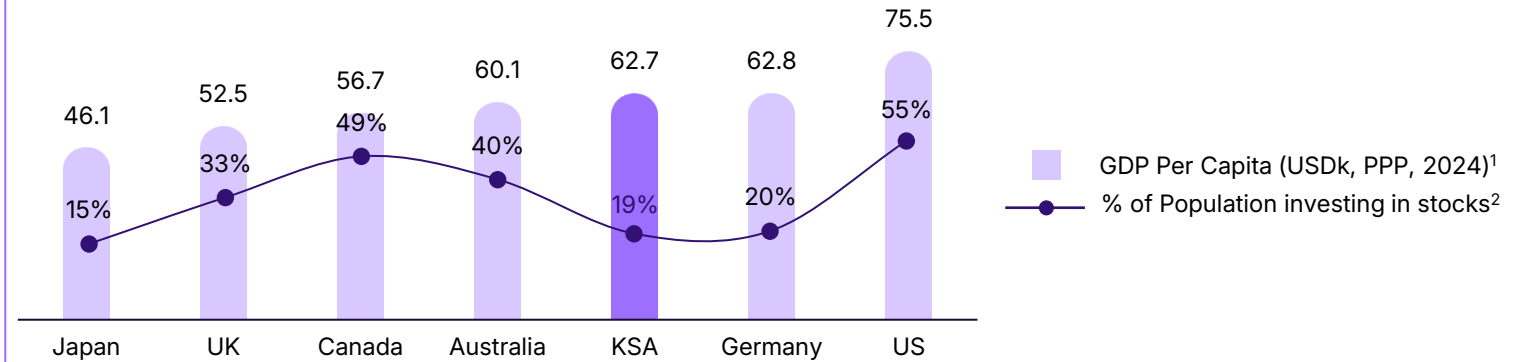
Derayah's technology first approach aligns with next gen investors...

Which is reflective in our client base...

Client accounts breakdown by age

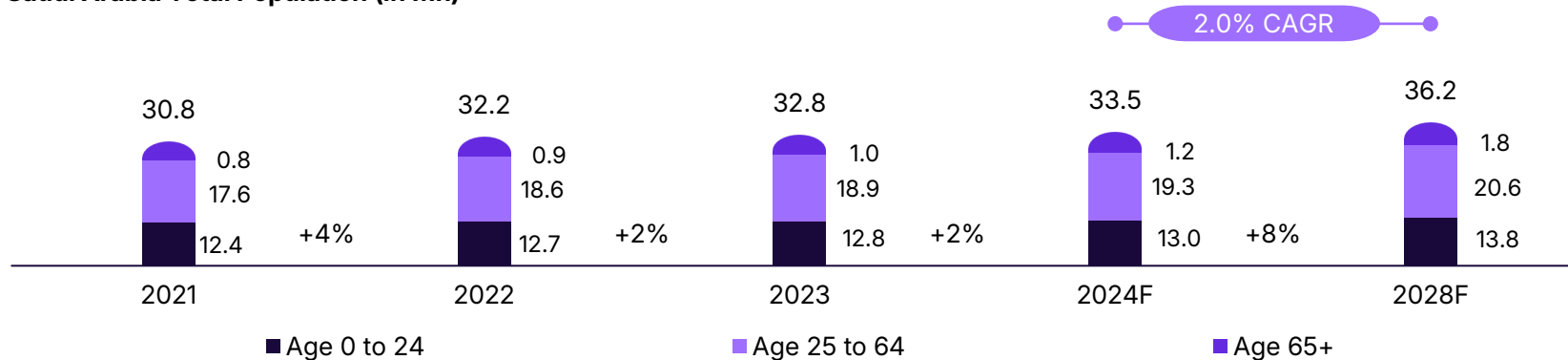


In an under-penetrated country...



In line with long-term demographic evolution...

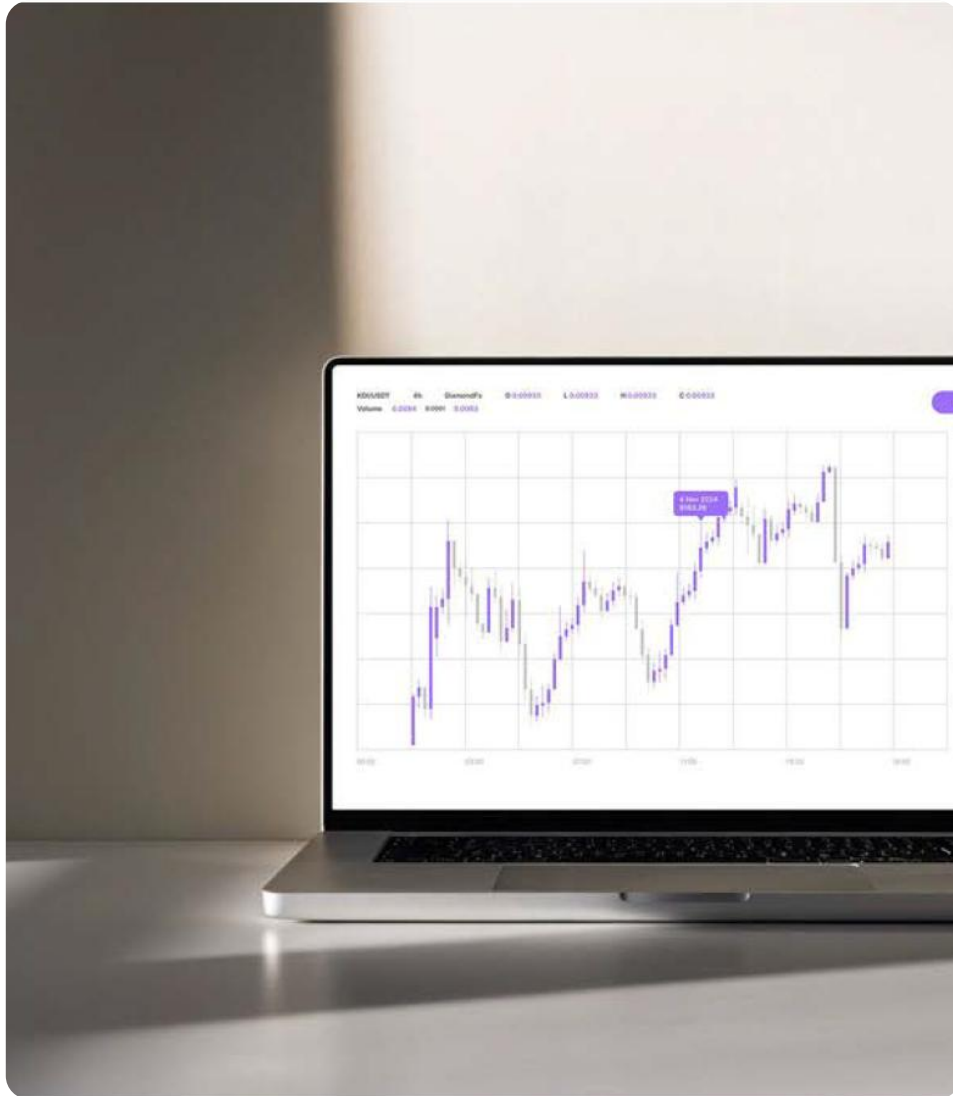
Saudi Arabia Total Population (in Mn)



27 yrs

Average age of individuals living in the Kingdom¹

They chose Derayah for excellent digital user experience & competitive pricing



Fully digital client journey

<24 hours
Margin loan approval

Ability to input orders **outside market hours**

One of the **fastest live prices** platform

Best Pricing

Zero commission
US Equities & ETFs

Zero commission
KSA Equities

Competitive trading fees in other asset classes & markets

Omni-channel approach

Online customer acquisitions are supported by omni-channel capabilities through web, mobile, and telephone, offering clients flexibility and accessibility

Simple & intuitive user interfaces

Sleek & user-friendly design

Easy to Navigate

Personalized Investor workspace

Price and news alerts

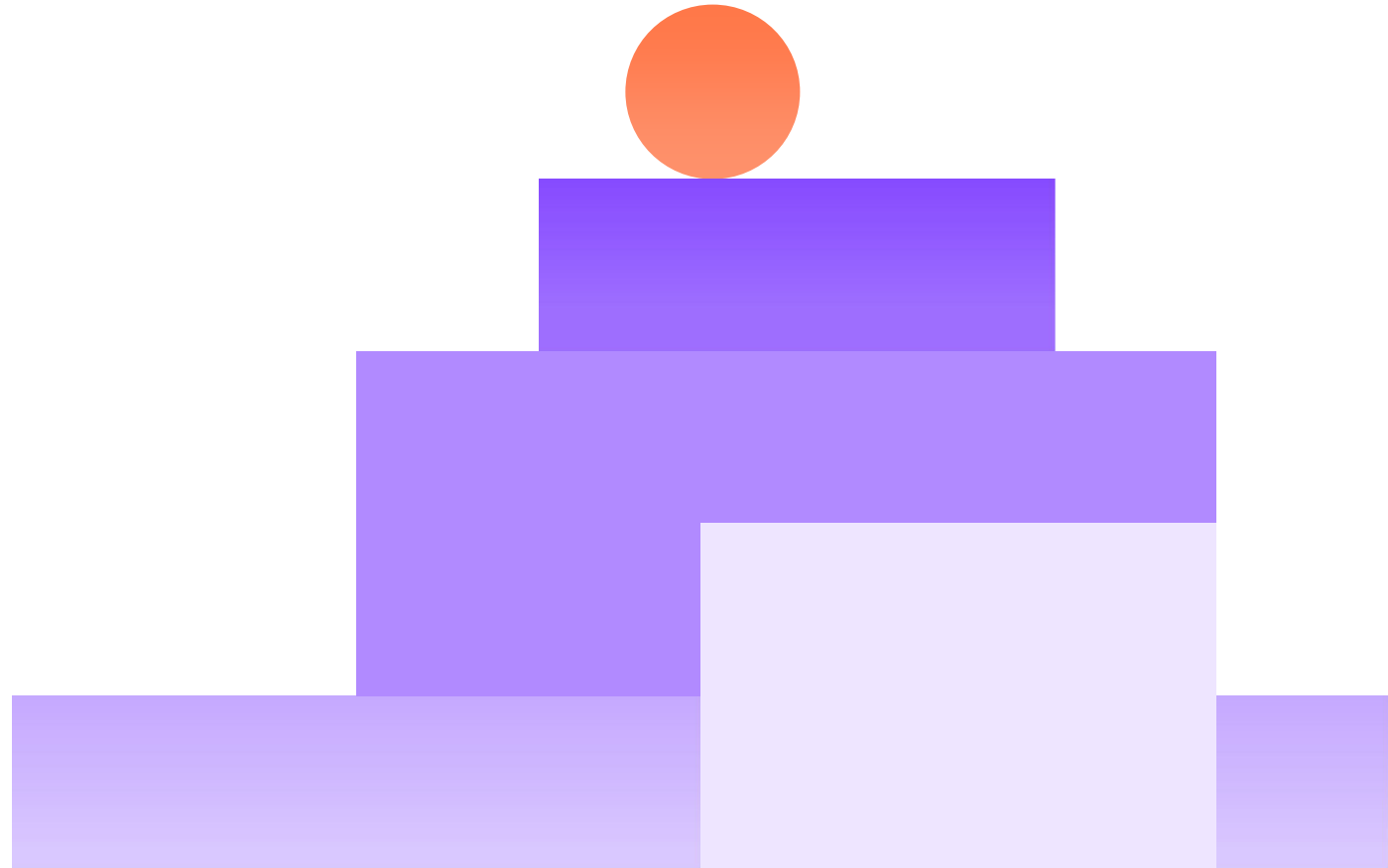
Multilingual

Consolidated portfolio view

Advanced charting tools

Customer support assistance

Our Monetisation



A multi-layered and diversified revenue model...


[See slide #38](#)

Brokerage

Local –
Non-Margin
Trading

Local –
Margin Trading

International
Trading

- **Strong local footprint** complemented by robust **International exposure**
- Dominant **retail focus** with growing exposure to **institutional clients**

Relatively low correlation to trading activity levels of any single market given diversified country exposure



Asset Management

Public Markets

Private Markets

- **Faster than market** growth in AuM
- **Differentiated clientele** generating above market margins

High Quality recurring income


[See slide #38](#)

Special Commission Income & Other

Omnibus Cash
Accounts

Securities
Lending Local
and
International

Proprietary
Book
Revenues &
FX Gains

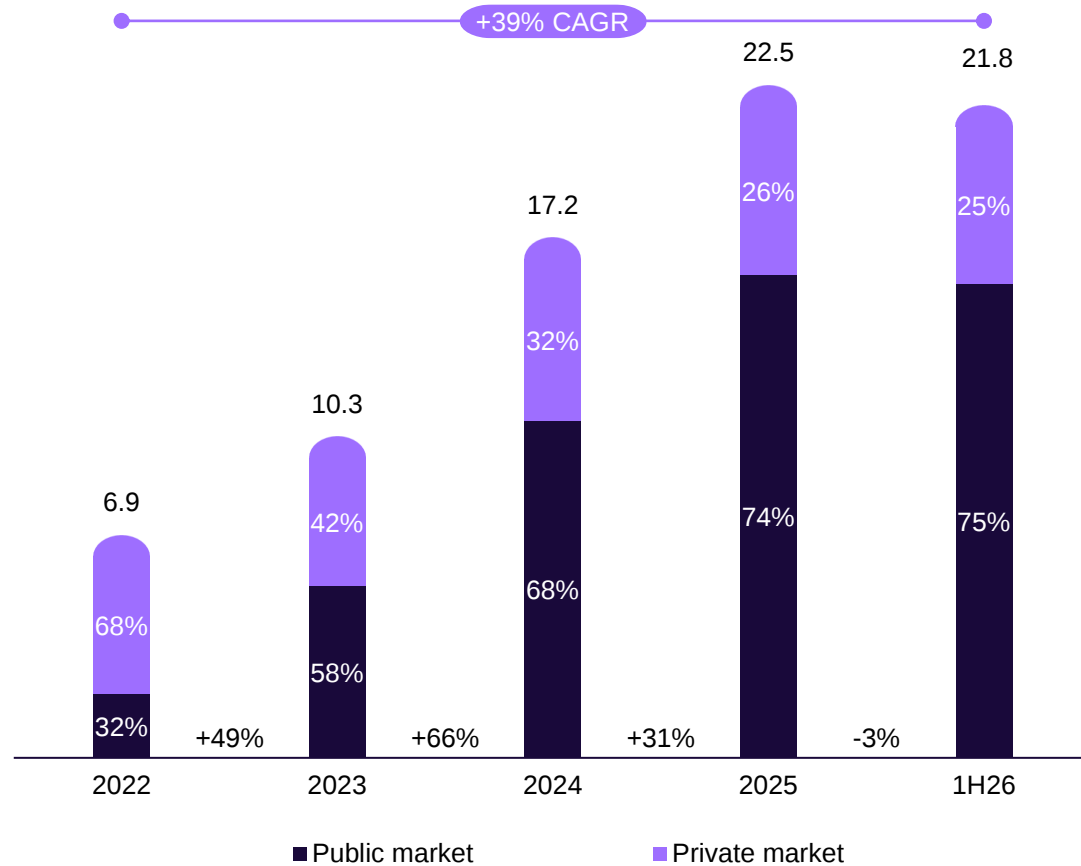
- **Interest income** generated on client cash balances
- **Securities lending stream in US market** launched end of 2023
- **Securities lending stream in KSA market** launched in 3Q 2025
- Income from **strategic, complimentary proprietary investments**

Growing low-risk income

...driven by a consistent AUM and AUC growth

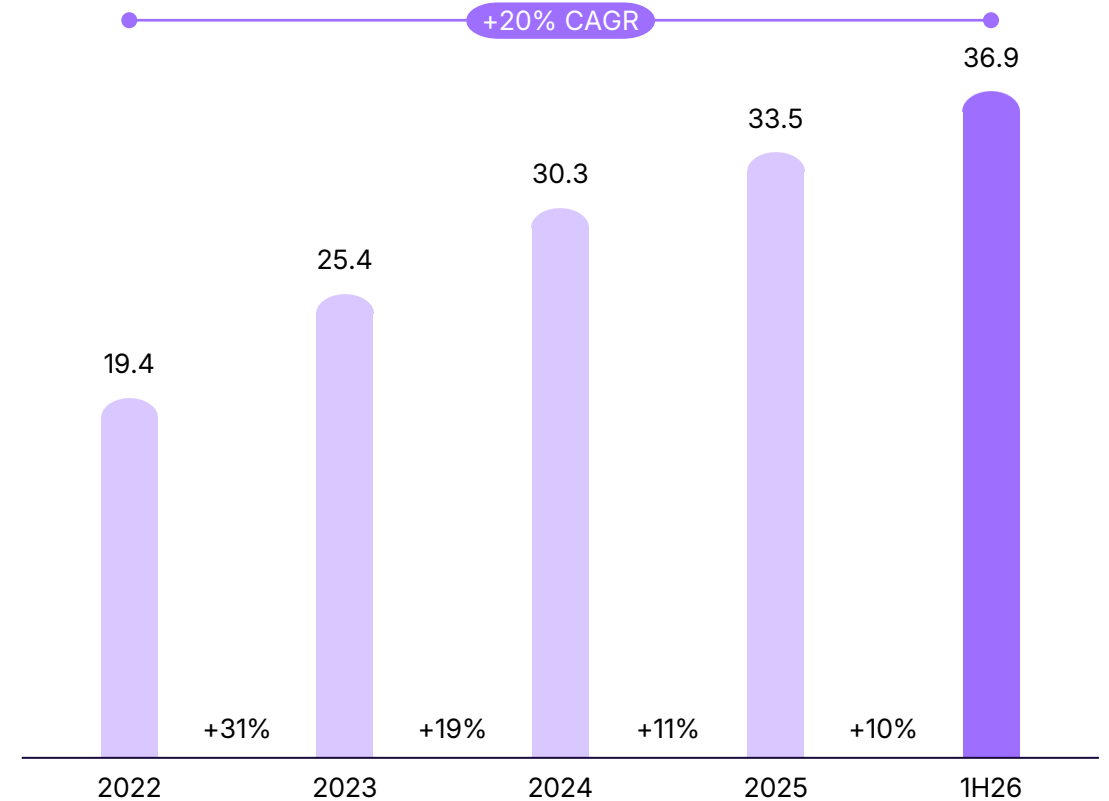
New funds driving AUM growth

(₪ Bn)



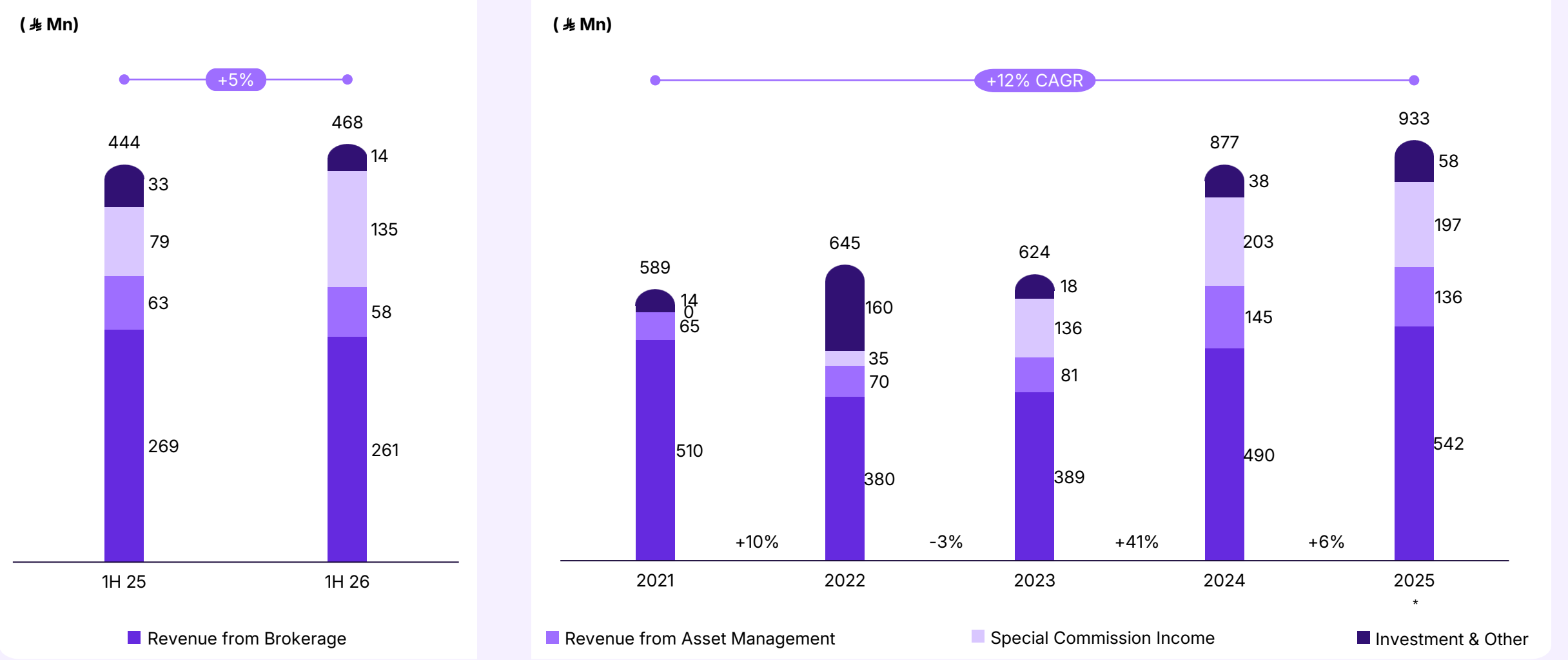
Consistent growth in Assets under Custody

(₪ Bn)



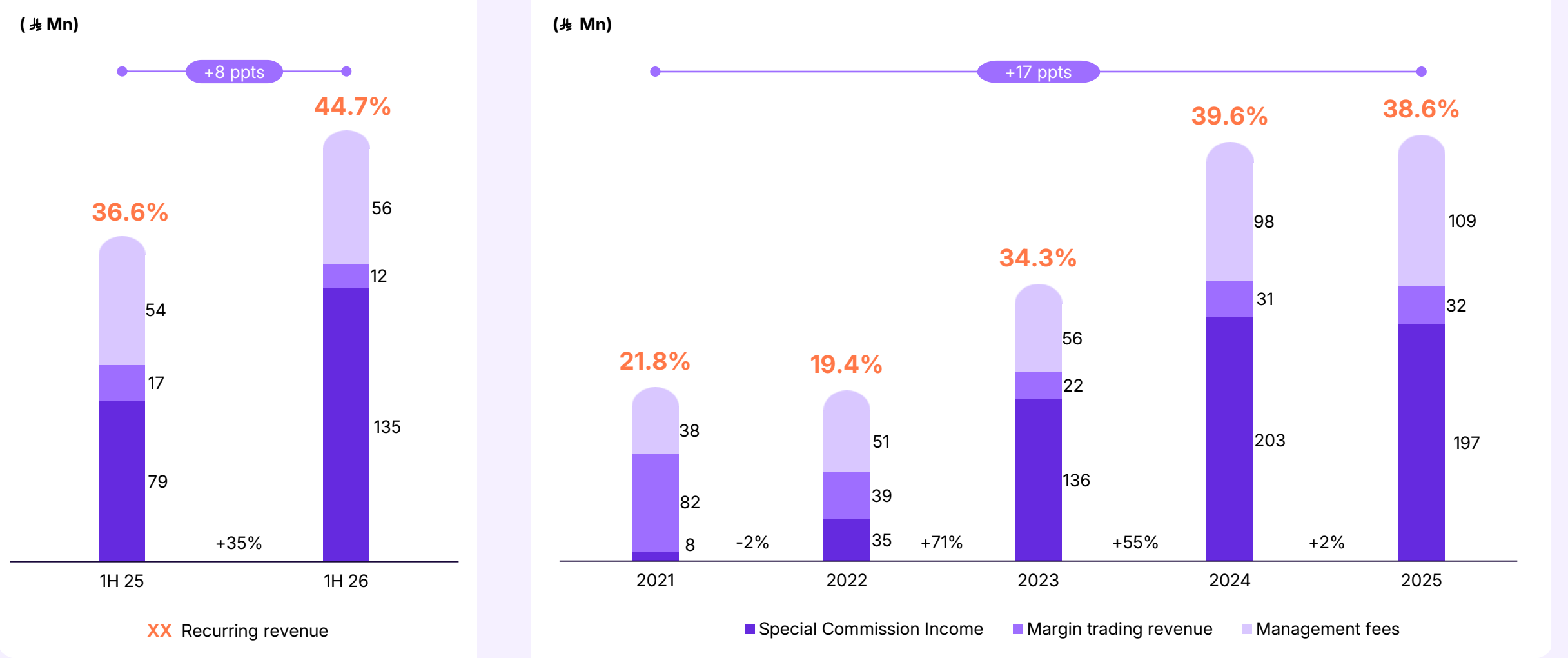
Our revenue is growing with diversifying sources...

Revenue growth of 5% YoY primarily driven by Special commission income



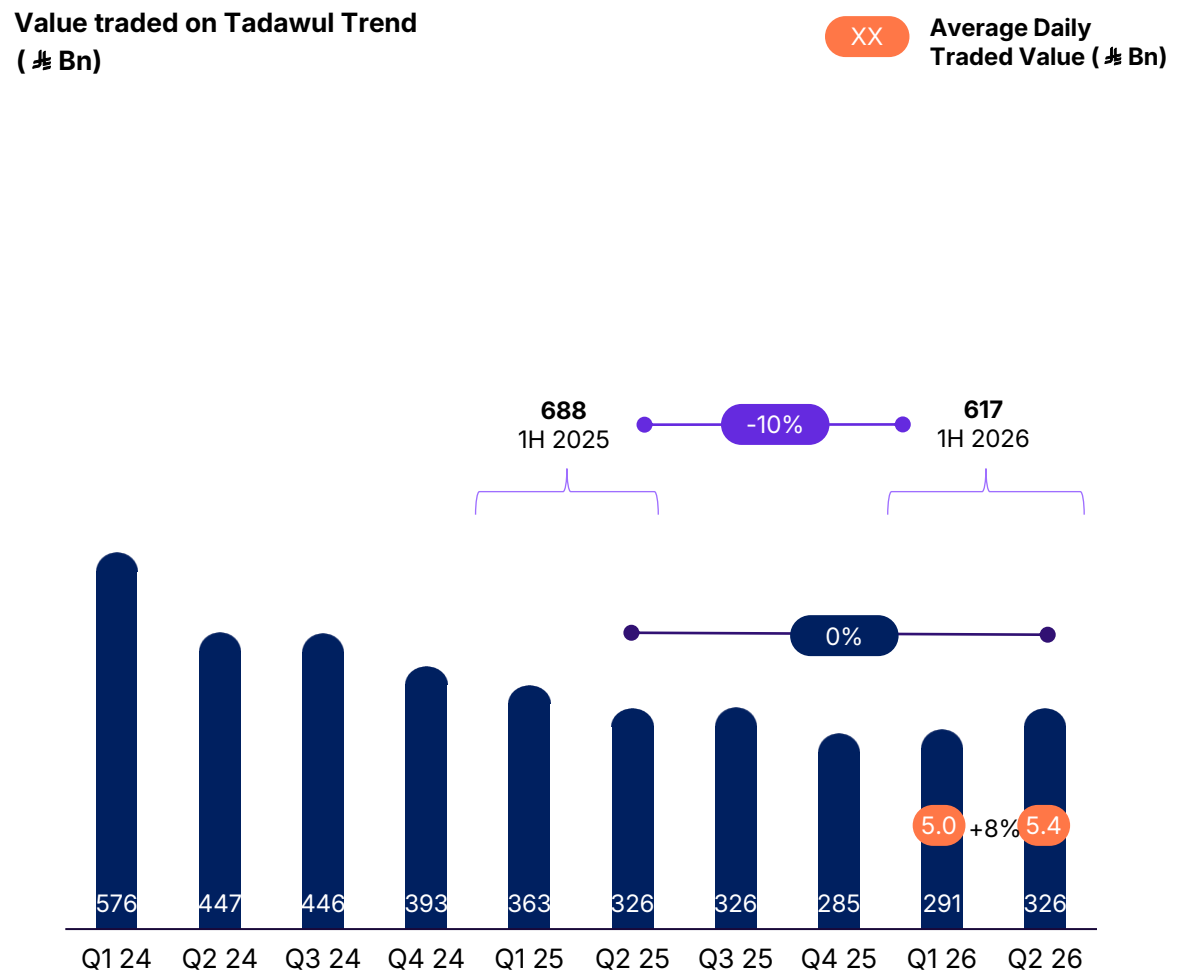
... building towards 2030 targets of resilient recurring revenues

Share of recurring revenue¹ increased by 8 ppts YOY

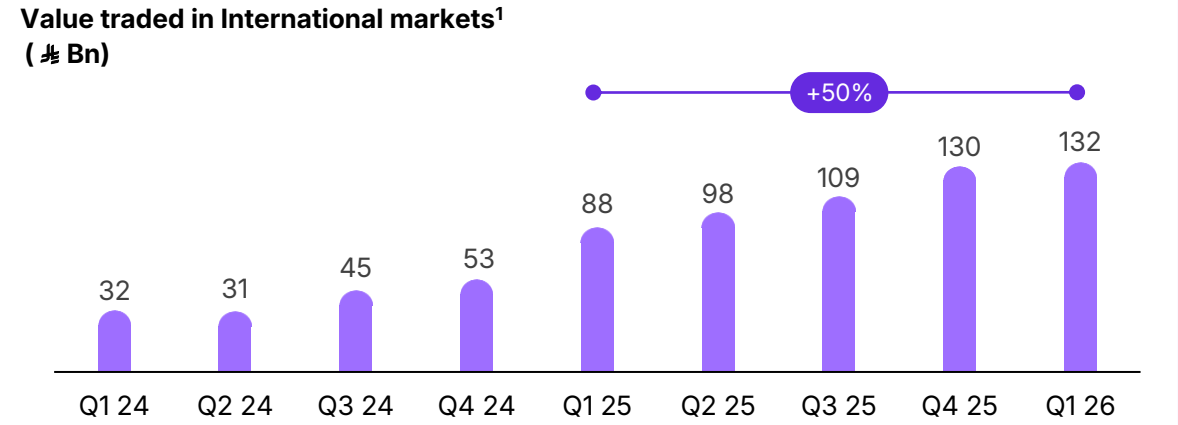


Market trading activity remained resilient despite a risk-off environment

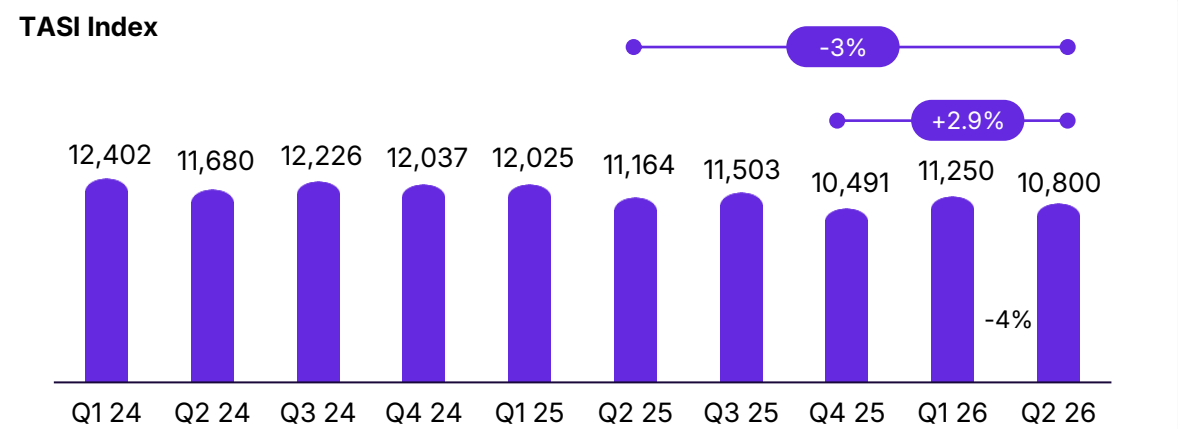
Softer trading in local markets...



...countered by higher activity in international markets...



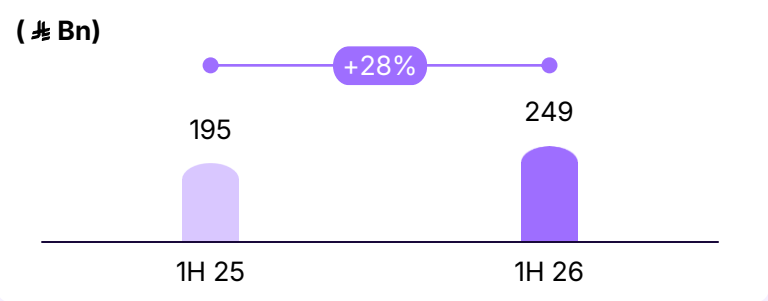
...while TASI Index Value up 3% YTD



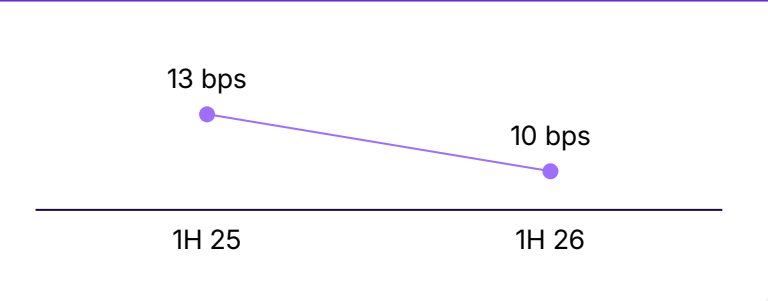
¹ CMA 1Q 2026 Statistical Bulletin: Traded Values by Capital Market Institutions in Stock Markets Classified Geographically (Single Sided)

Non-margin trading revenue declined 1% YoY, reaching ₹ 249 million

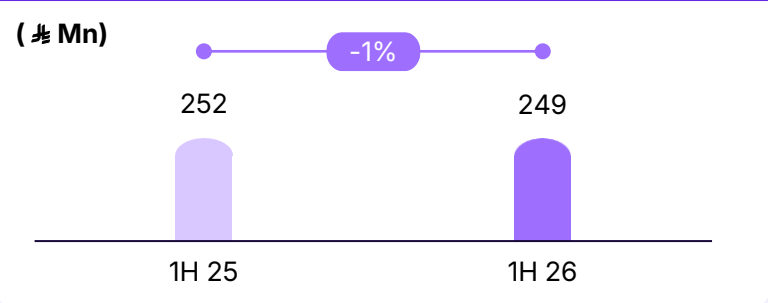
Traded value



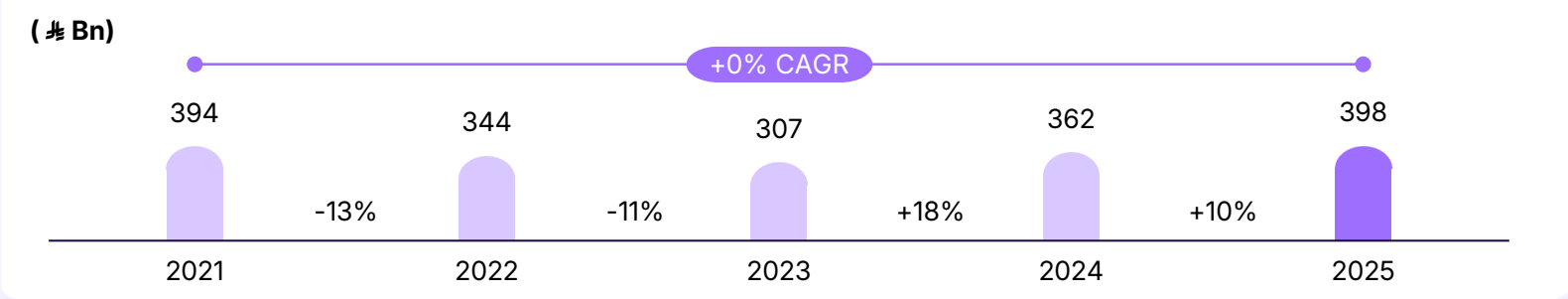
Net commission¹



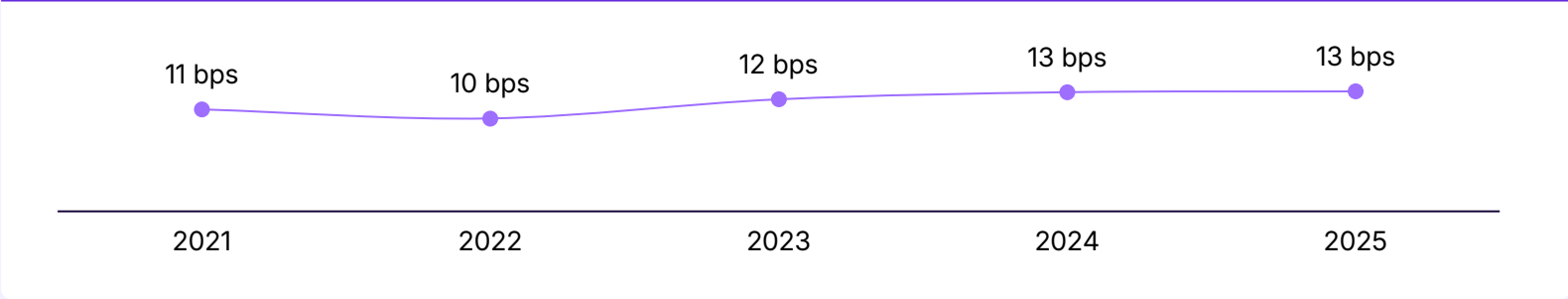
Non-margin revenue



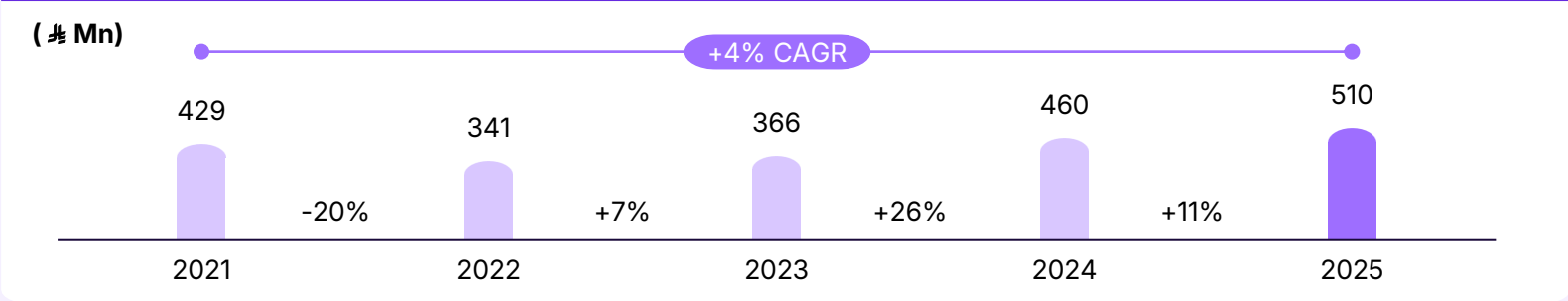
Traded value



Net commission¹



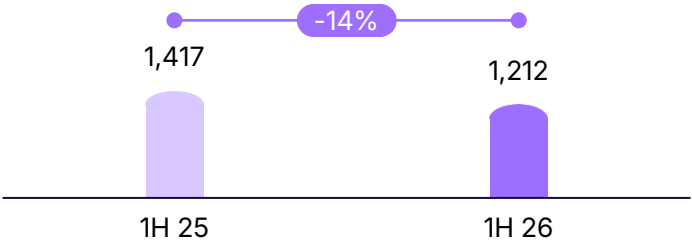
Non-margin revenue



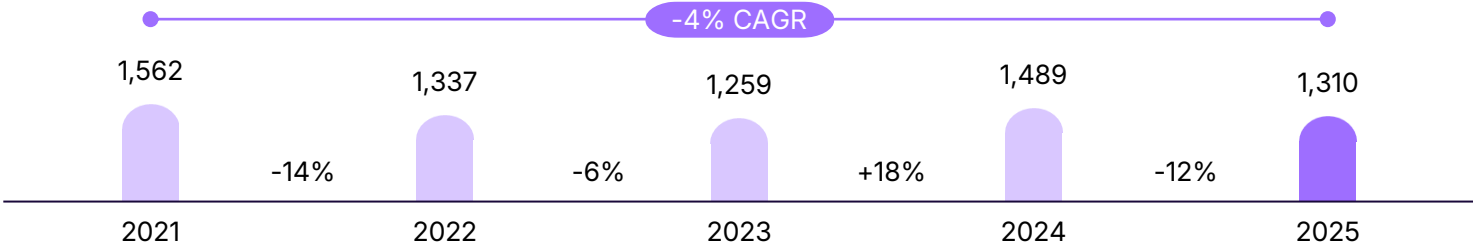
Margin revenue down by 33% YoY amid risk-off environment

Trading Finance Fund

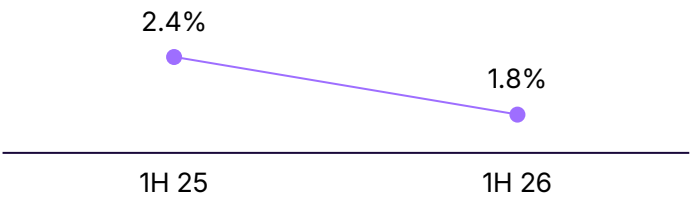
(𠄎 Mn)



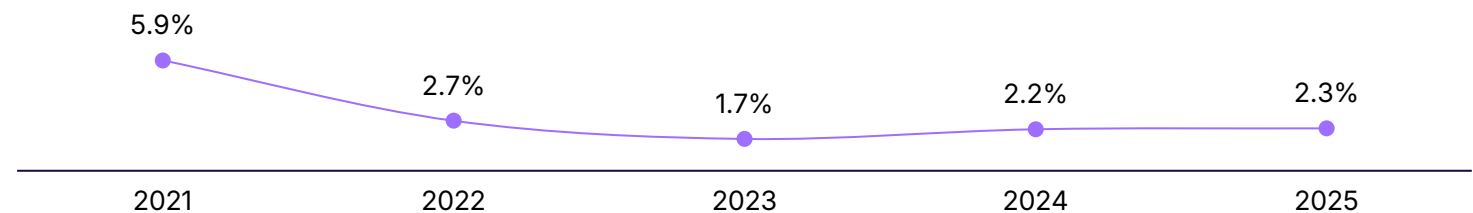
Trading Finance Fund



Net margin¹

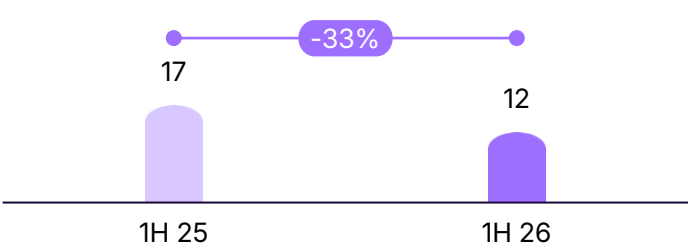


Net margin¹

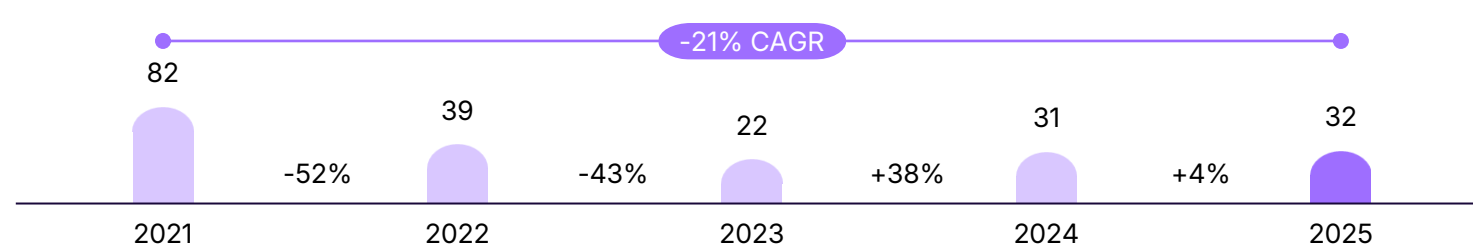


Margin revenue

(𠄎 Mn)

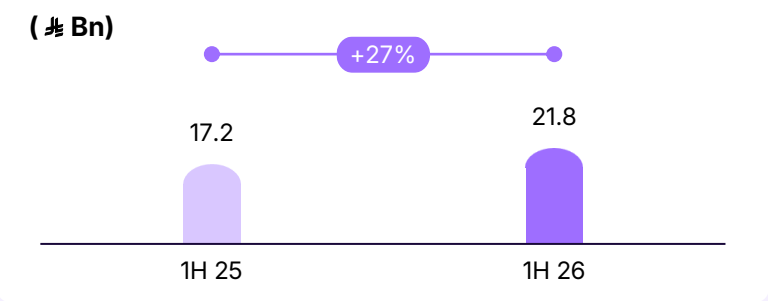


Margin revenue

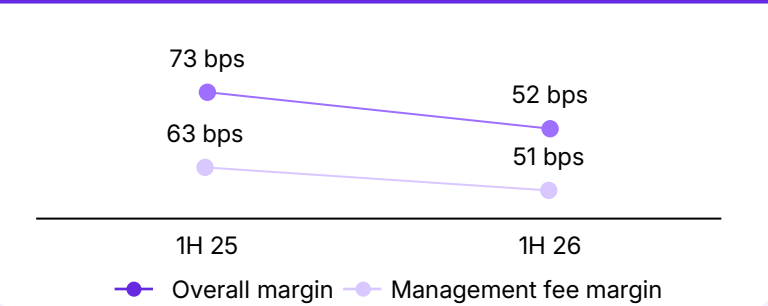


AM fees down 8% YoY on lower subscription and other fees

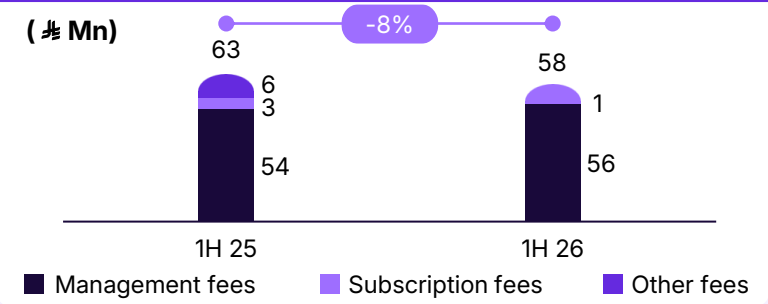
Assets Under Management (AUM)



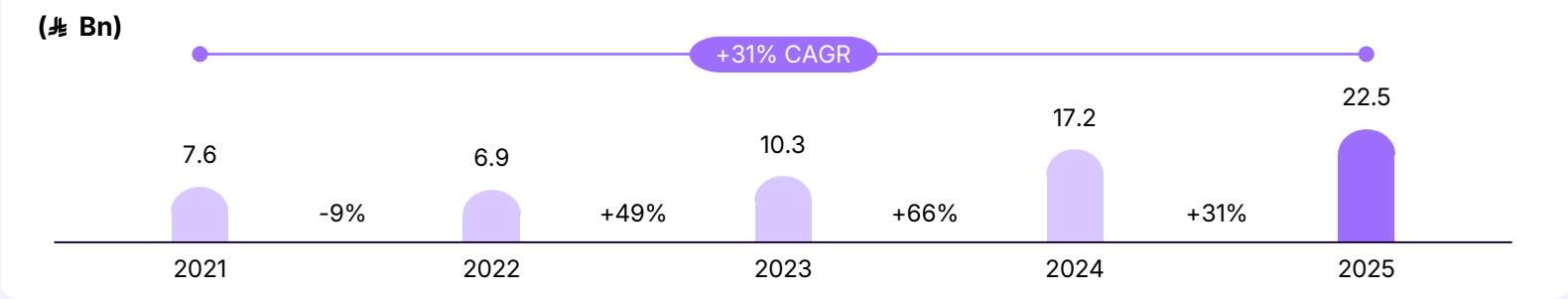
Net Fees¹



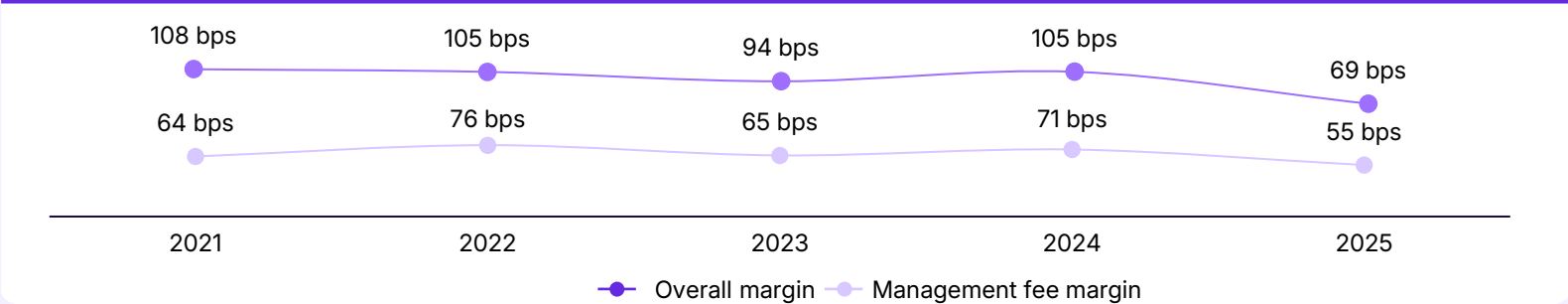
Asset Management Revenue



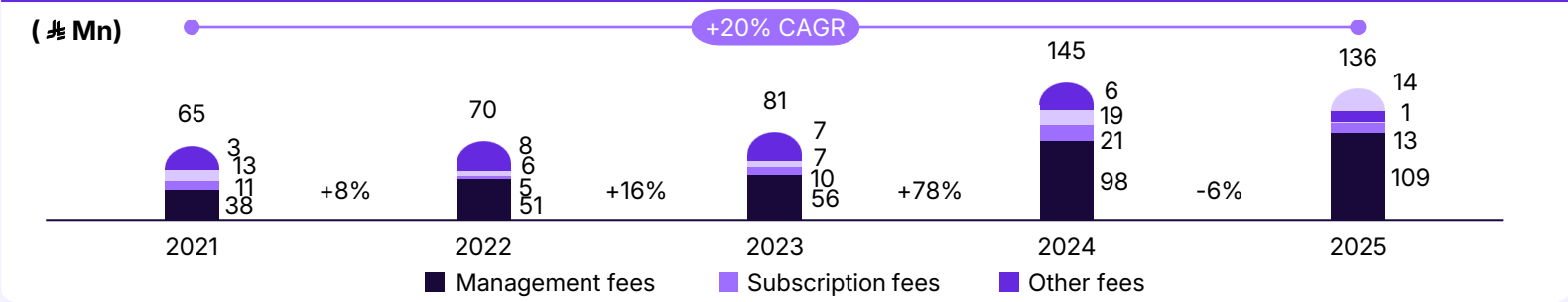
Assets Under Management (AUM)



Net Fees¹



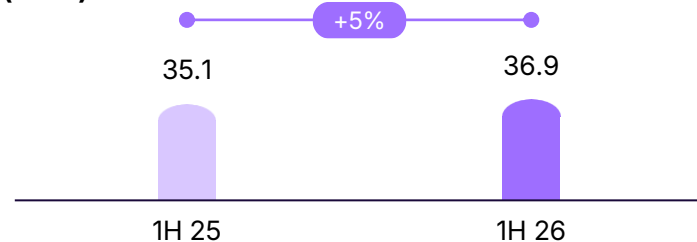
Asset Management Revenue



Special commission income +70% YoY to reach ₹ 135 million

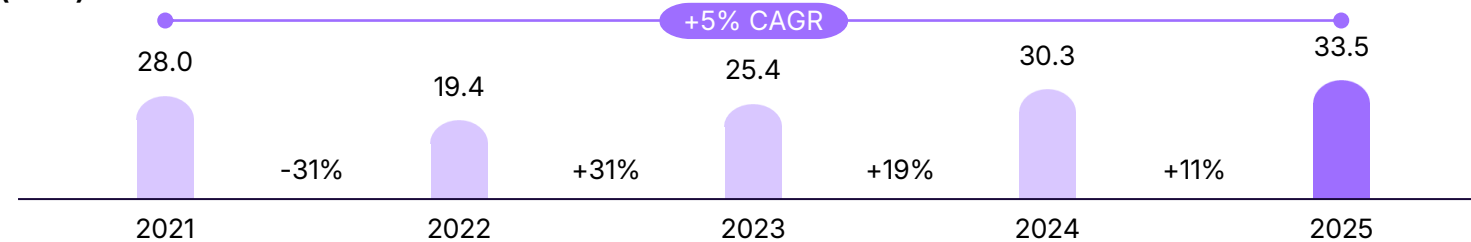
Assets Under Custody

(₹ Bn)

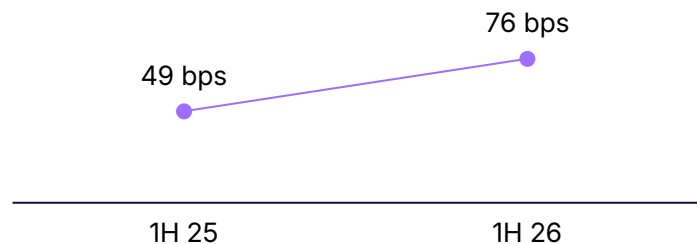


Assets Under Custody

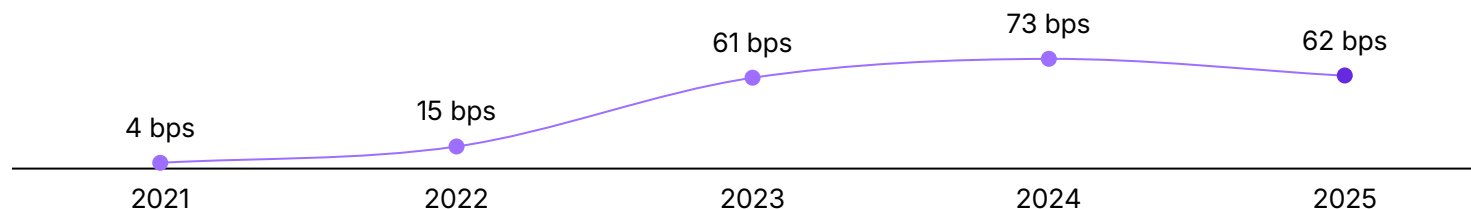
(₹ Bn)



Blended margin¹

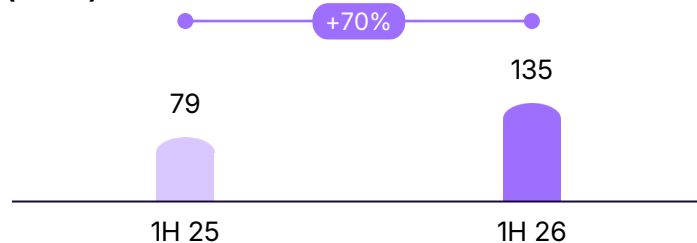


Blended margin¹



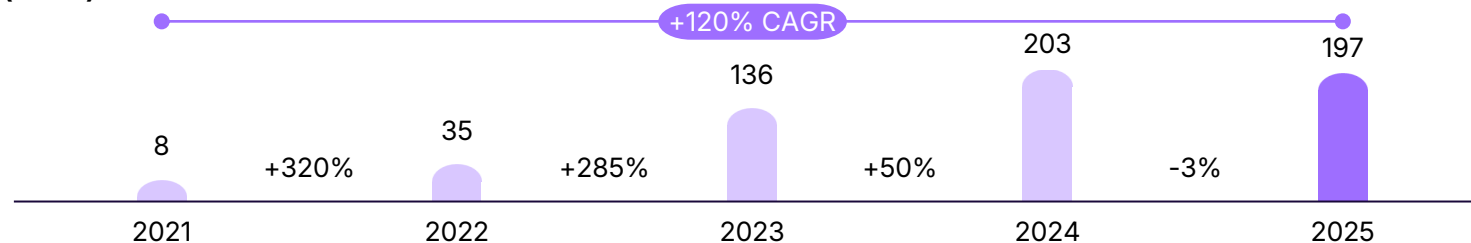
Special Commission Income

(₹ Mn)

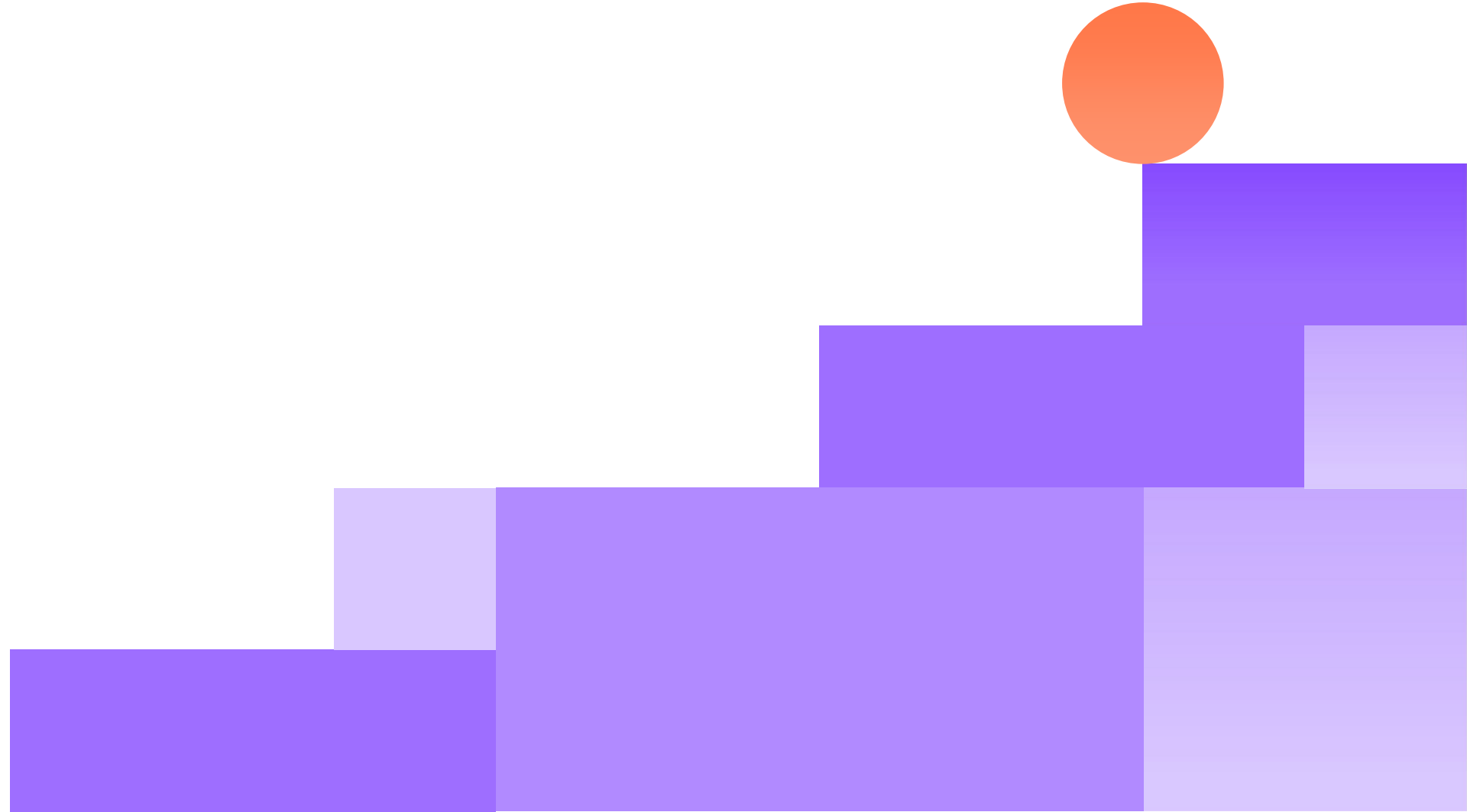


Special Commission Income

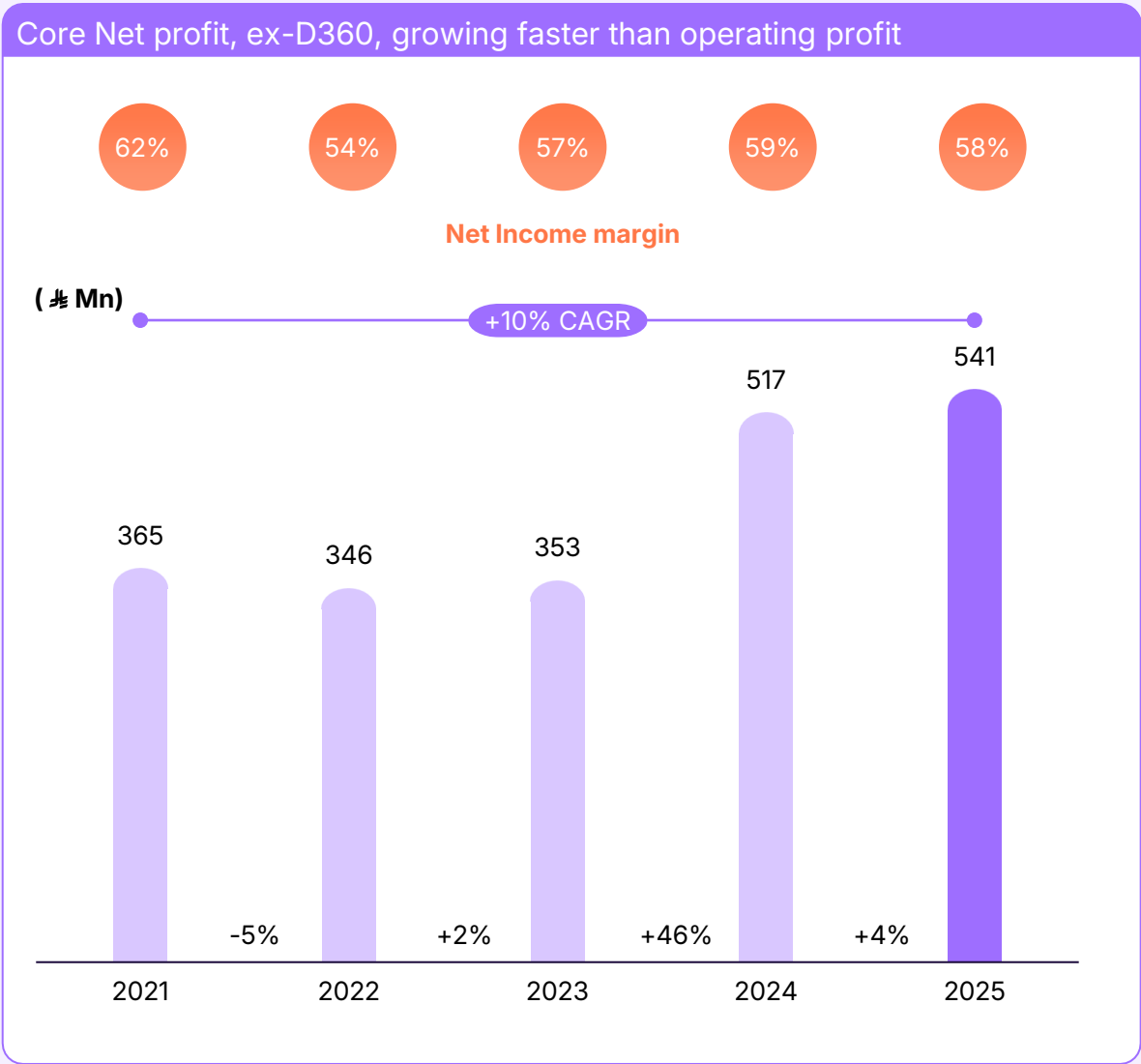
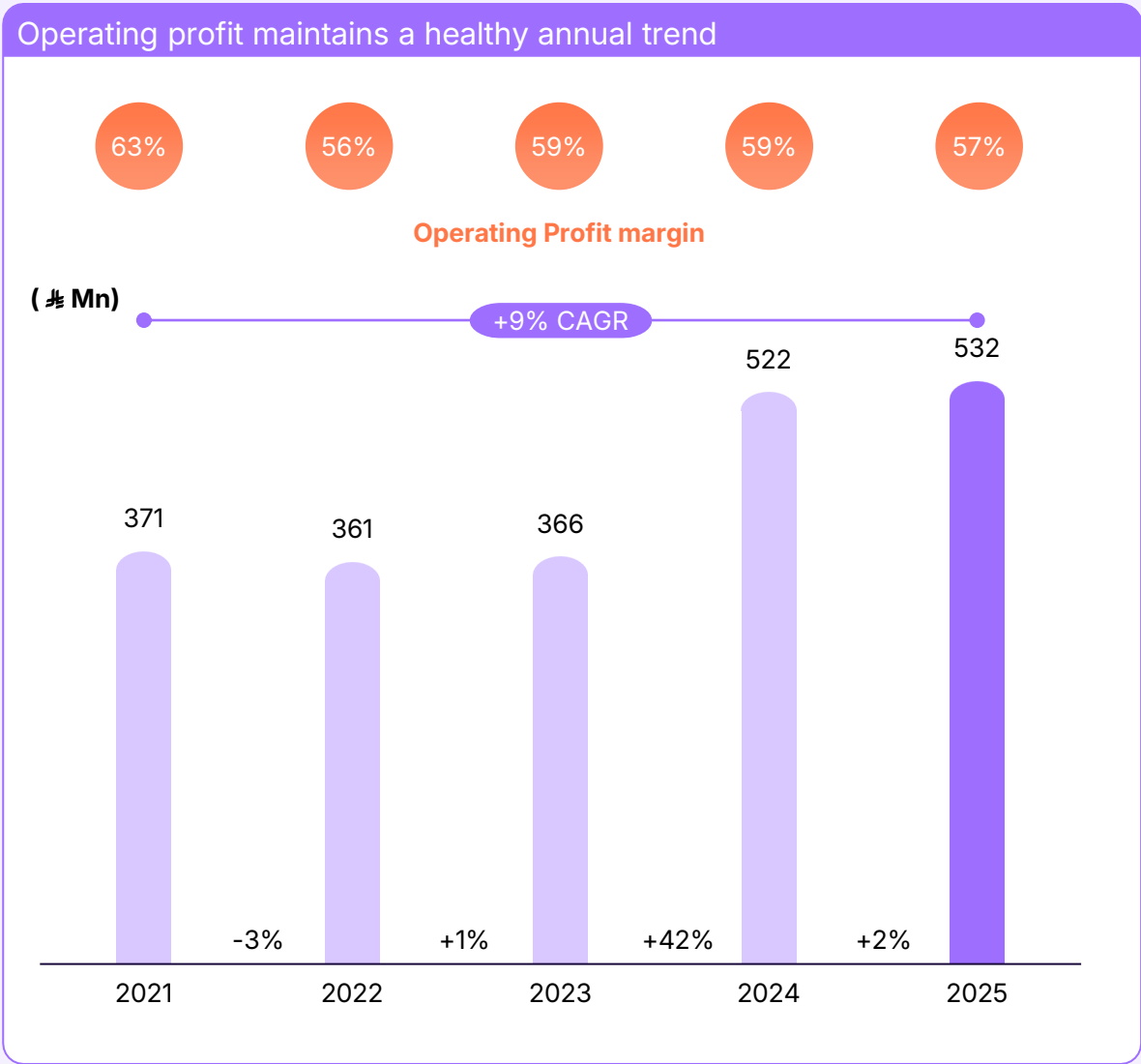
(₹ Mn)



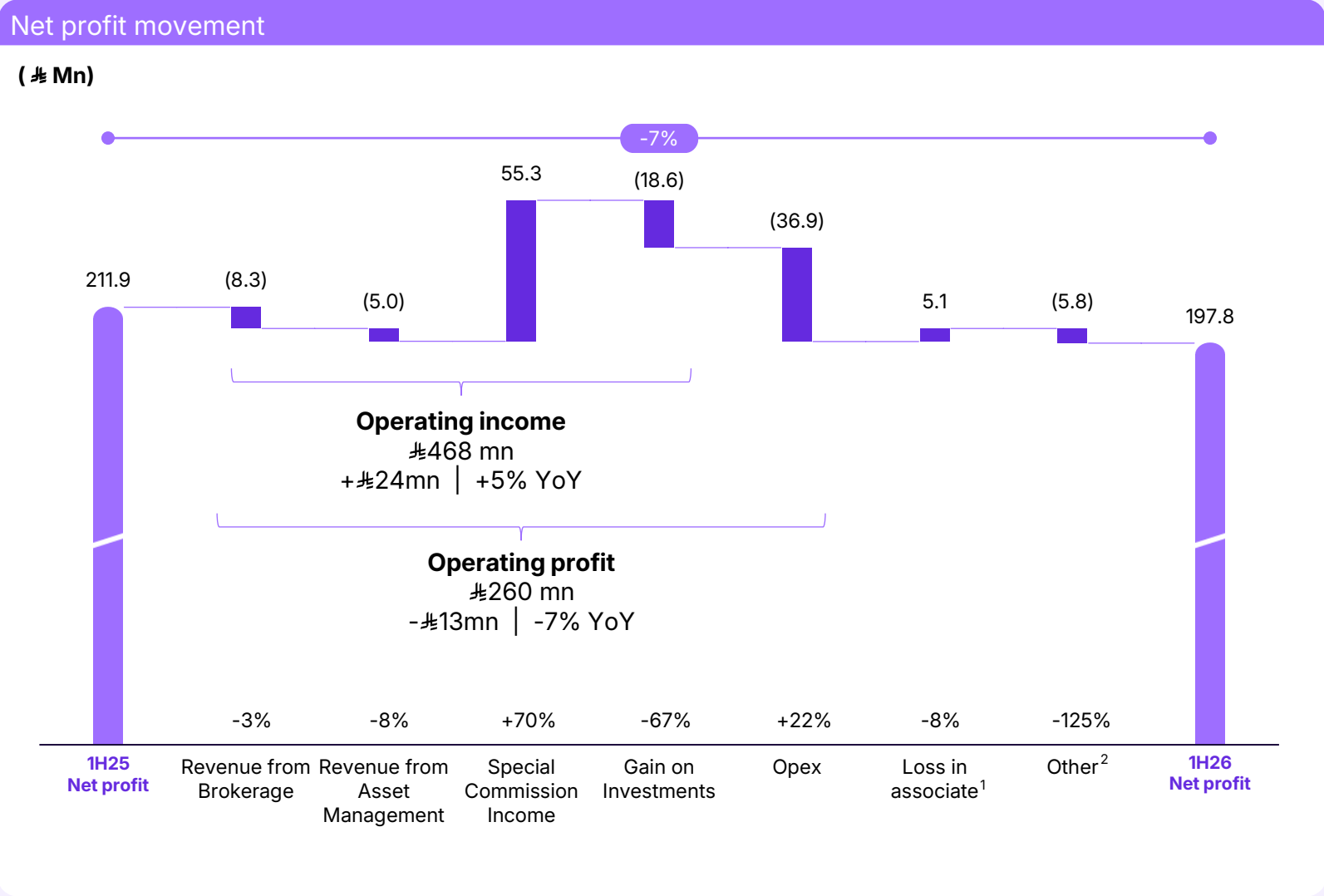
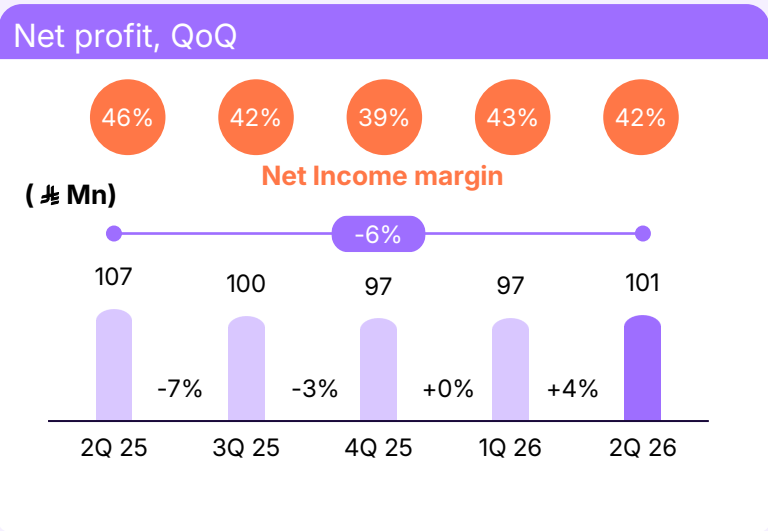
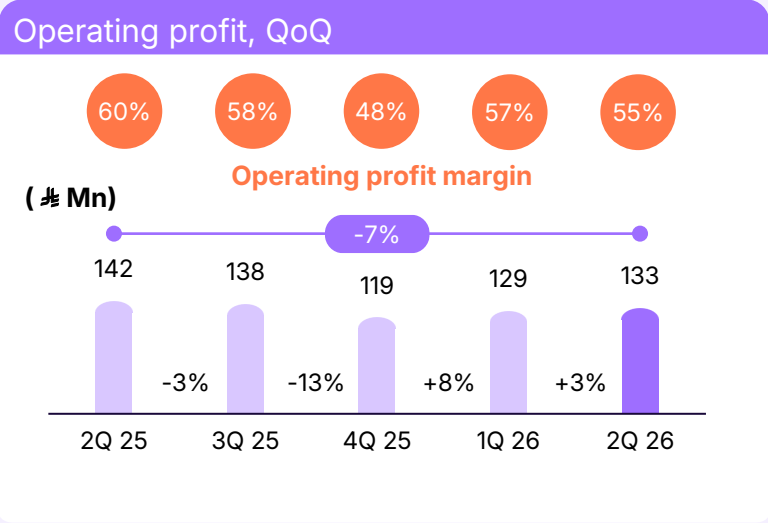
Our Value creation



We are building a track record of profitable growth

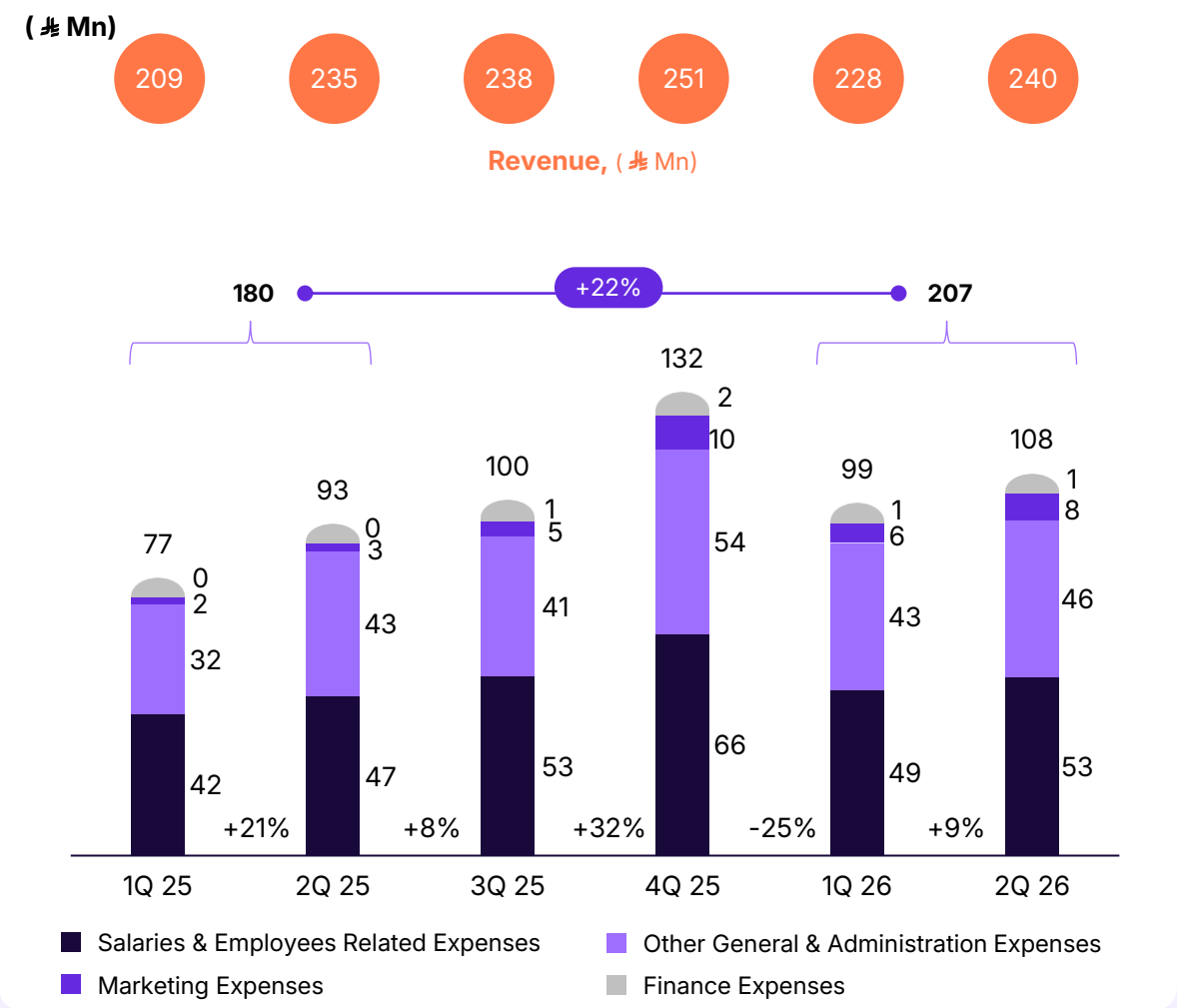


Net profit declined 7% YoY to ₹ 198 million in 1H 2026 and up 4% QoQ

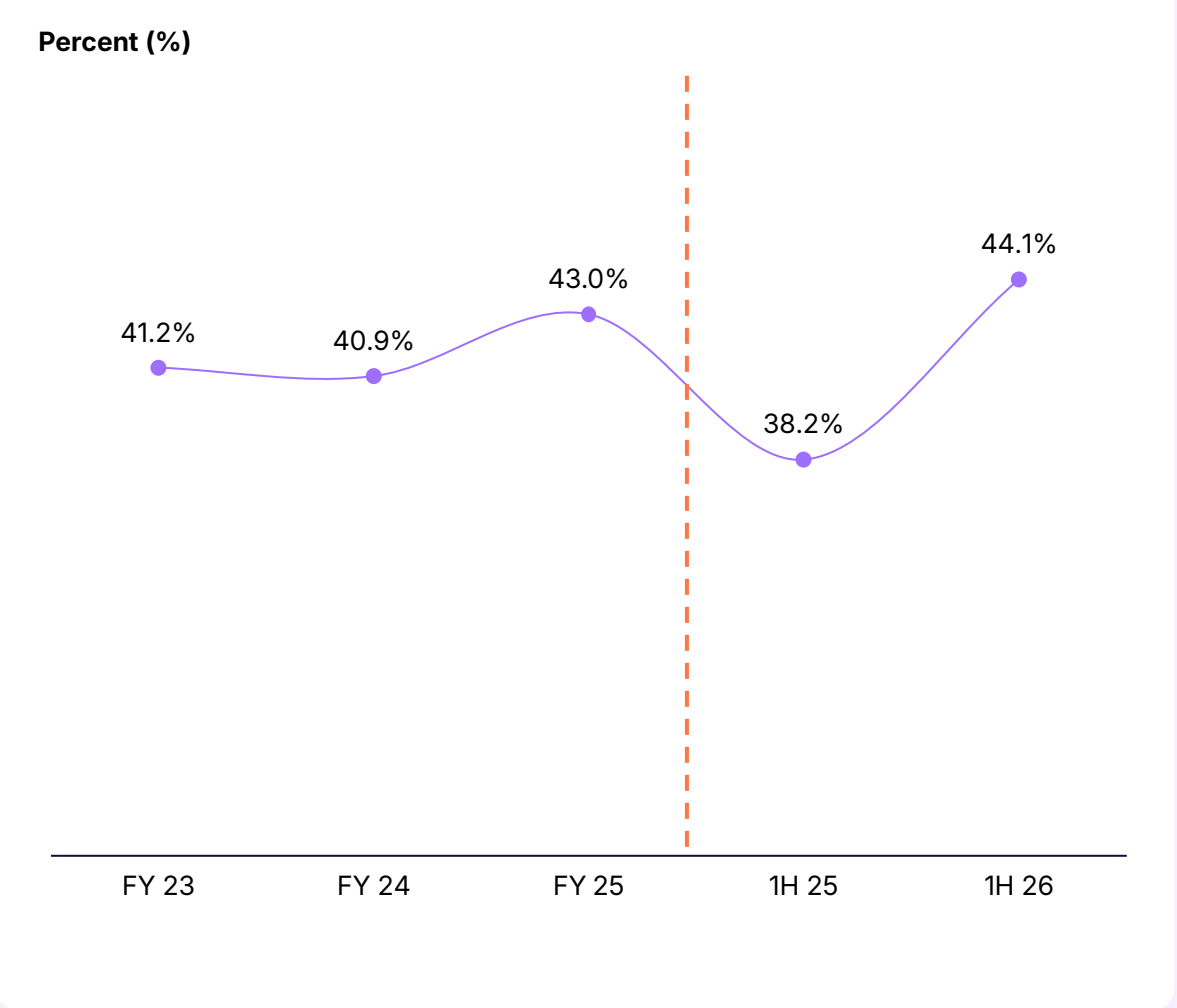


Despite a temporary spike in efficiency ratio...

OPEX +22% YoY on investments in technology, platform & client acquisition



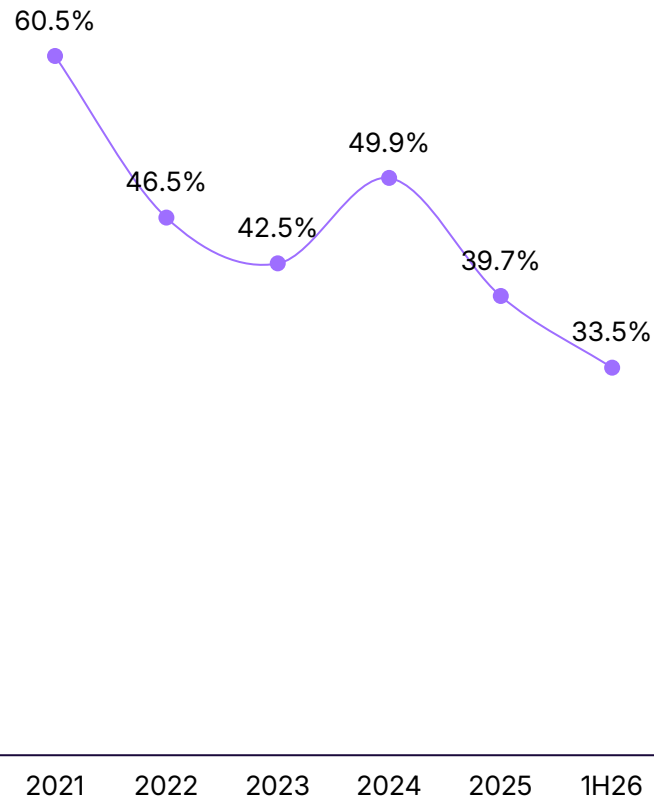
Cost-to-Income ratio



...leading to attractive shareholder returns

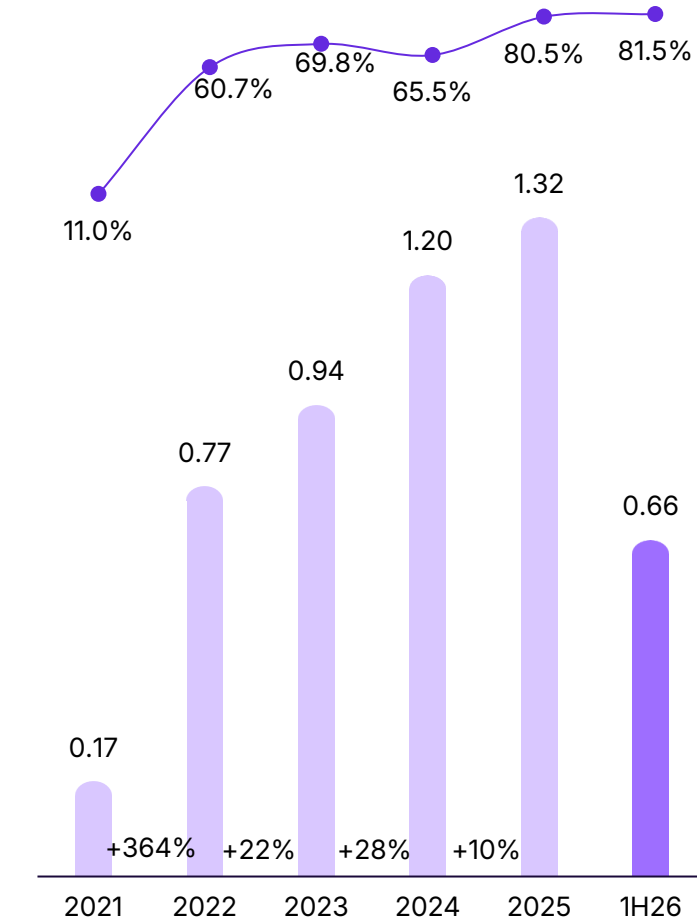
ROAE taking a short-term hit as initiatives set in

Percent (%)



Dividend per share and Payout at par with targets

(₹)

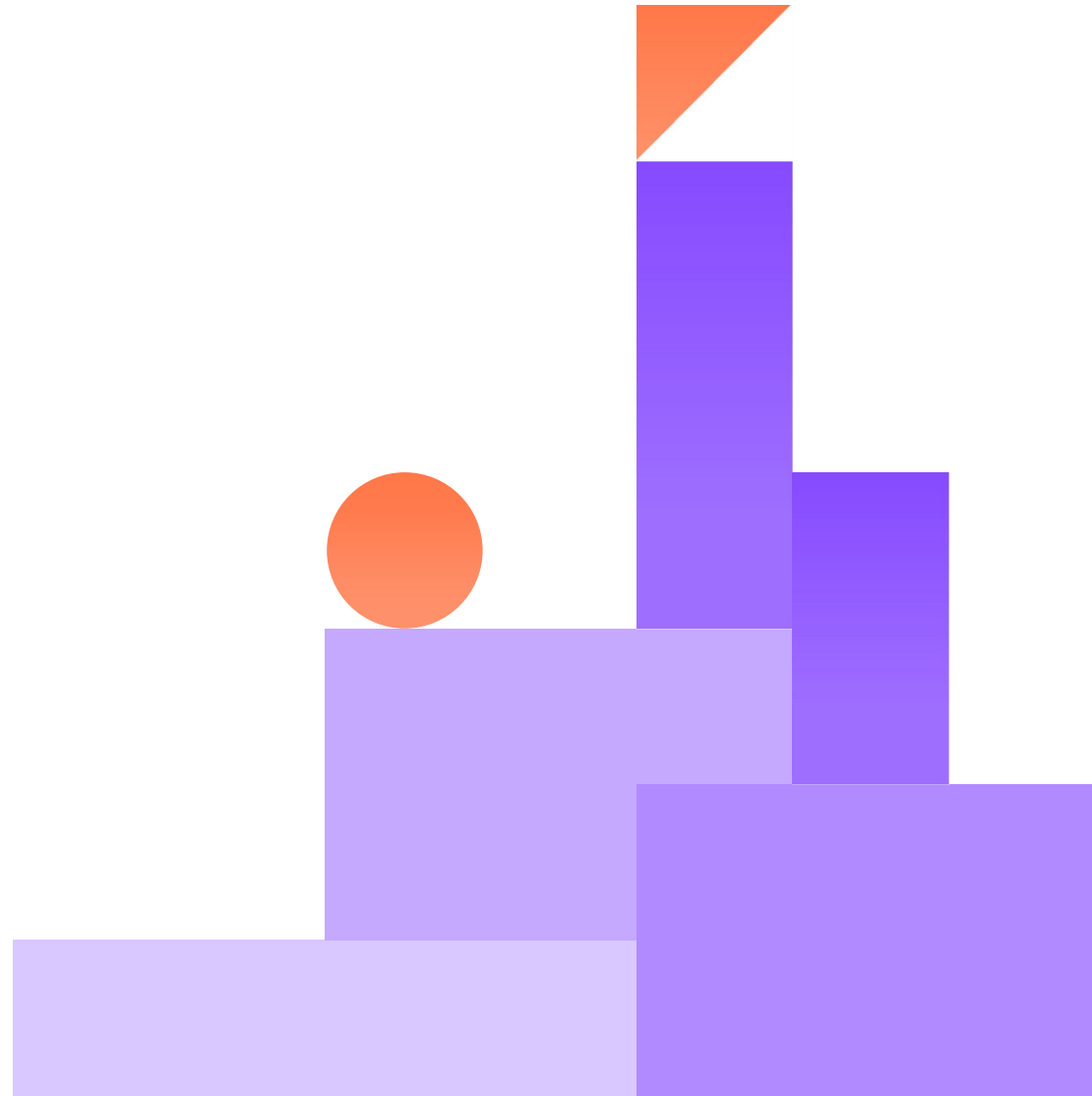


3-year Dividend Policy

On April 23, 2025, the Board of Directors approved a new three-year dividend distribution policy:

- For FY25, in line with the new policy, Derayah's Board approved and paid dividend of ₹ 1.315 per share, with a payout ratio of 80%
- Continuing the trend, on May 5, 2026, Derayah's board approved ₹ 0.33 per share, followed by another ₹ 0.33 per share on August 4, 2026. This is in line with the target of paying ₹ 1.32 per share for the FY26
- Dividend distributions to be made quarterly, starting from 1Q 2025 through to 4Q 2027
- The Board may consider making distributions above the committed minimum, depending on the Company's financial performance, capital needs, and other relevant factors

Our Strategy 2030 Update



With a long runway of growth — Derayah expanding its TAM

RETAIL PORTFOLIOS ON TADAWUL

10.1mn → 14.6mn
1Q2022 to 2025

INSTITUTIONAL SHARE OF VALUE TRADED

27% → ~49%
2020 to 2025

LISTED COMPANIES, TASI

203 → 268
2020 to Jul 2026

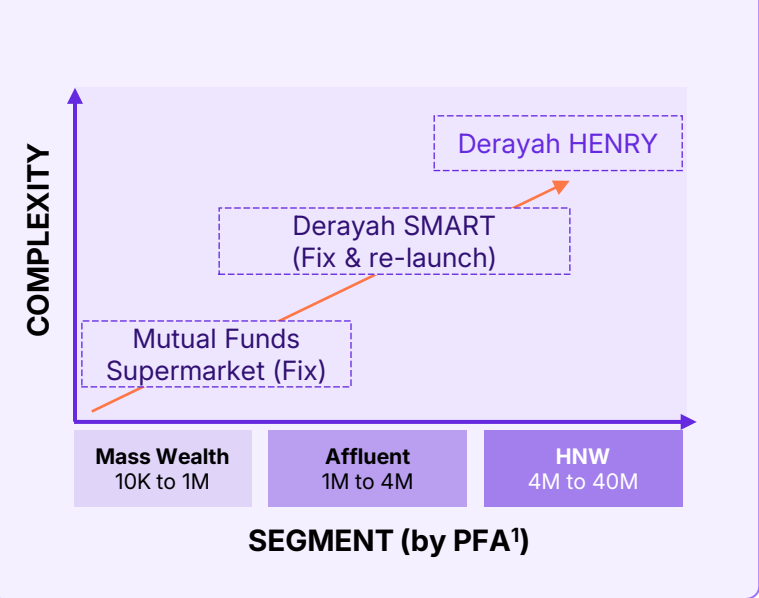
ACCESSIBILITY REFORM

Feb 2026: foreign investors trade the Main Market directly — no QFI classification required

Tapping new client opportunities

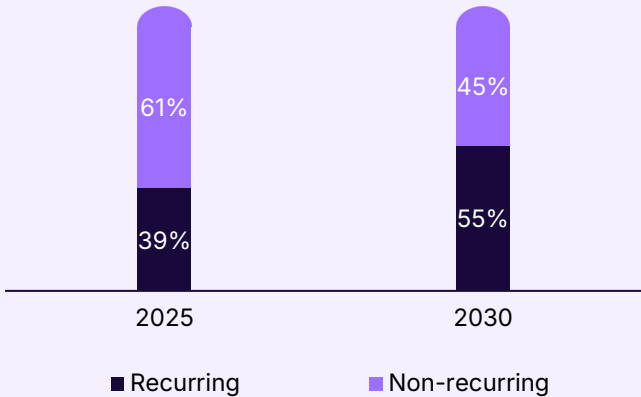


Tapping new client segments



Unlocking new revenue pools

Derayah's total revenues split



Strategy 2030: charting a strategic path for higher quality, sustainable growth

1. Build unified commercial engine as a core enabler and moat

2. Strengthen and Expand Brokerage, scale Asset & Wealth Management

**Earnings Growth
Through the Cycle**

4. Maintain disciplined capital allocation and superior shareholders return

3. Develop integrated tech platform to unlock business scalability

Value Creation Levers

Acquisition Efficiency ↗

Product Penetration ↗

Client Asset Capture ↗

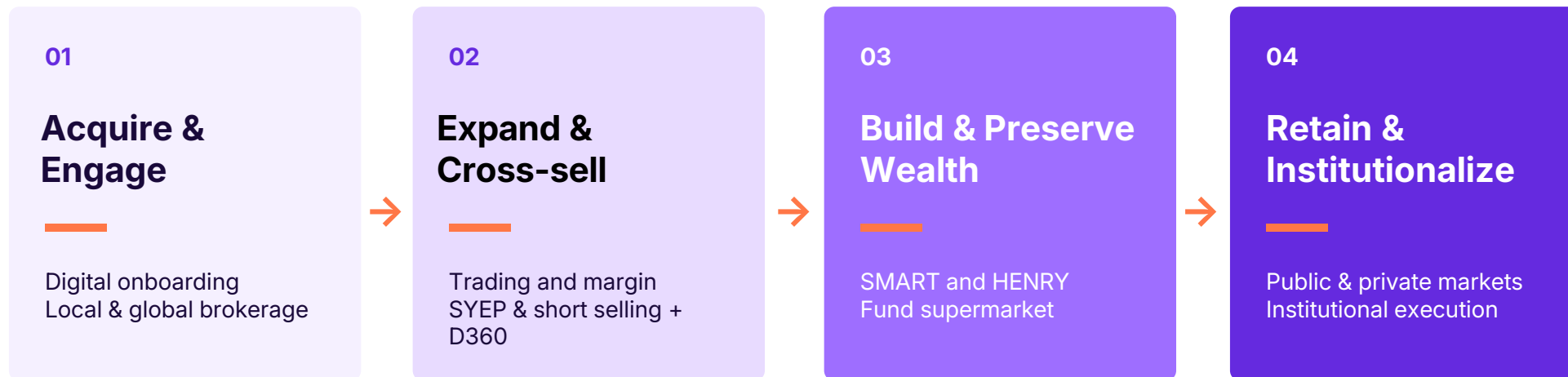
Client Lifetime Value ↗

Recurring Revenue ↗

Operating Leverage ↗

One commercial engine compounds value across the client lifecycle

A UNIFIED COMMERCIAL ENGINE ENABLES LIFECYCLE-BASED CLIENT ENGAGEMENT



COMPOUNDING EFFECTS



One Unified App

Access all Derayah products & services available:

- Multi-personas app to cater for mass retail and pro traders
- Single view of all investments
- Global + Local trading

Callouts for investment products: ETFs, Stocks, Derivatives, IPOs, Bonds and Sukuk.

Complemented by Goal Specific Apps

- Derayah Wealth
- Derayah Pro

Three business engines work together to improve revenue quality

Brokerage

ROLE

Acquire clients and protect transaction economics

PRIORITIES & INITIATIVES

Retail: Client Value & Digital Leadership, Enhanced Margin Solutions, and Short-Selling

Institutional: SYEP, Low-Latency execution for HFTs & MMs, Institutional Desk Improvements, Market Making

STRATEGIC OUTCOME

Maintain top-tier market position

Wealth Management

ROLE

Deepen relationships and increase lifetime value

PRIORITIES & INITIATIVES

Relaunch SMART for mass retail
Scale HENRY for affluent & HNW
Move clients into advice-led journeys

2030 AMBITION

🏦 8bn AUM by 2030

Asset Management

ROLE

Compound recurring, fee-based revenues

PRIORITIES & INITIATIVES

Grow public-market strategies
Scale private markets and alternatives
Expand real-estate offerings selectively

2030 AMBITION

~🏦 52bn AUM by 2030

Strengthening the core infrastructure and platform to enable scalable growth

FOUNDATIONS ALREADY DELIVERED

2 days → ~2 minutes

Client onboarding activation

-55%

Vulnerabilities

7

Cross-functional
squads

CAPABILITIES NOW SCALING

01

Cloud-ready architecture

New data center and a more resilient technology foundation

02

Modernized core platforms

Scalable trading and back-office components

03

Customer and data intelligence

Enterprise Data Warehouse and Customer 360°

04

Open ecosystem

Productized APIs and deeper D360 integration

LONG-TERM IMPACT

Faster activation

More cross-sell

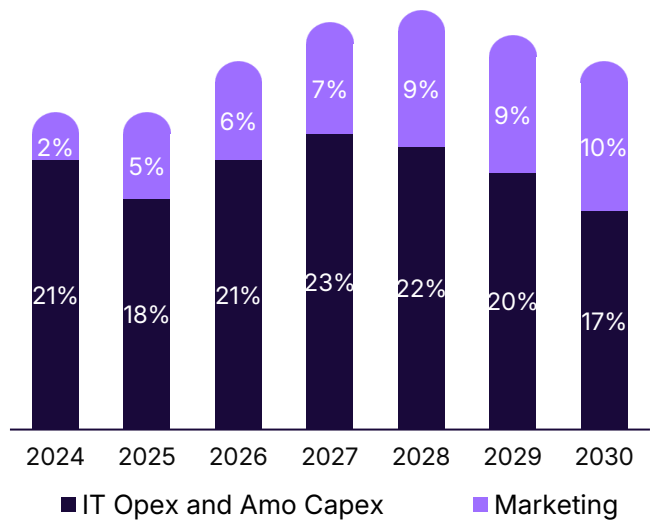
Operating leverage

Capital discipline protects returns while funding Strategy 2030

Fund the platform build

Front-loaded IT investment in 2026–27, with normalization expected from 2028.

% of total Opex



Maintain payout visibility

Minimum 60% payout for FY 2026 and FY 2027, with quarterly distributions through 4Q 2027.

Potential for additional distributions subject to performance and capital requirements

Deepen ecosystem value

D360 cross-sell and selective strategic investments — including Alpaca, Moyassar and BwaTech.

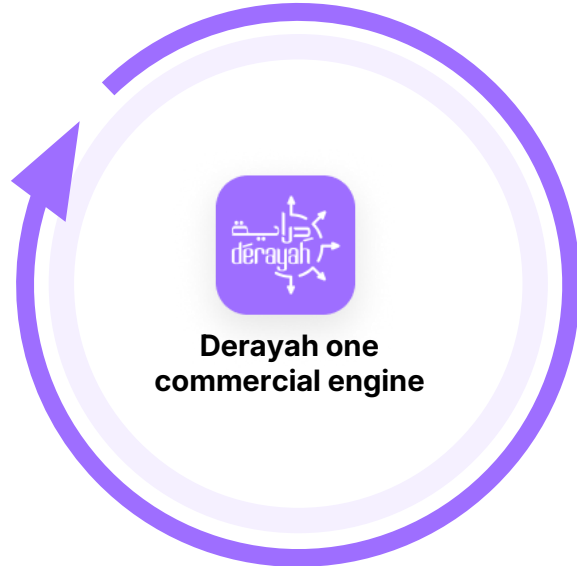
Alpaca case study: leveraging the Introducing Broker model to expand global market access and white-label brokerage capabilities

Strategy Ambition 2030

The integrated product flywheel and our 2030 ambitions – one commercial engine, one client relationship, compounding lifetime value

Retail Investments

- Saudi Equities
- International Brokerage
- GCC Equities
- Margin Financing
- SYEP (Local & US)
- Robo-advisory
- Asset Management
- Fund Supermarket
- Wealth Management



Retail Financial Services (via D360 Bank)

- Credit and Debit Cards
- Digital Savings Account
- Personal Finance

Institutional Clients

- Institutional Execution
- Corporate Access
- Sell-side Research
- SYEP (Local)
- Algo / HFT trading
- Market Making

Our North Star metrics



Clients

2025:

0.6 Mn

Ambition 2030:

1.1 Mn



AUM

2025:

🏦 22 Bn

Ambition 2030:

~3X



Revenue

2025:

🏦 933 Mn

Ambition 2030:

2X



% Recurring Revenue

2025:

~35%

Ambition 2030:

~55%



ROAE

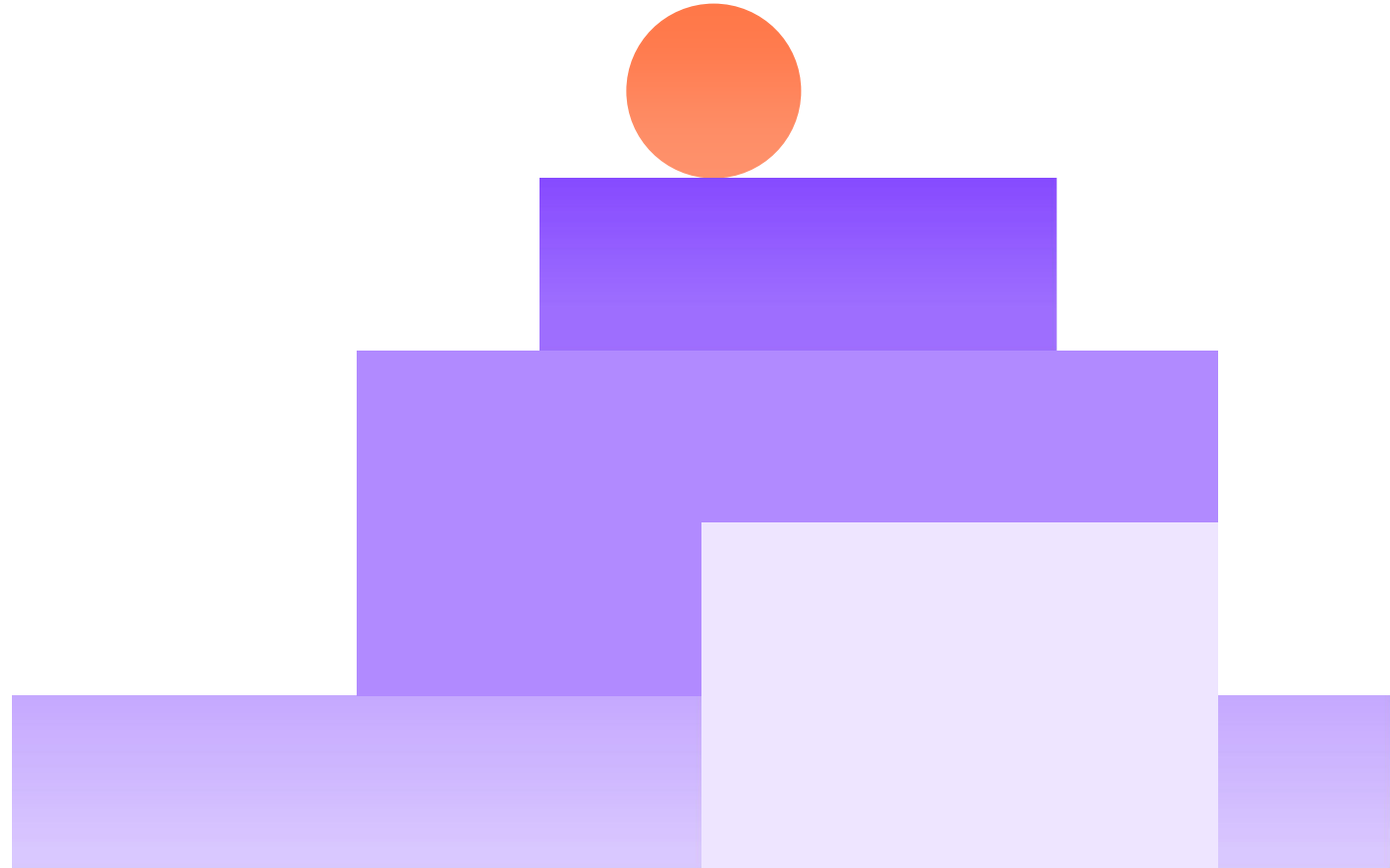
2025:

~40%

Ambition 2030:

>42%

Appendix



Regulatory Tailwinds

CMA

New Rules for Account Onboarding with Expanded Access for GCC-Based Foreign Investors approved

- Individual foreign residents in GCC can now directly invest in Saudi equities
- Foreign investors who previously resided in Saudi Arabia or a GCC country can continue to operate investment account after leaving
- Expands the addressable market and client acquisition potential

CMA

CMA opened main market to all categories of foreign investors

- CMA has opened the capital market to all categories of foreign investors for direct investment starting 1 February 2026, allowing all foreign investors to directly access and invest in Main Market shares.

Edaa

Omnibus Accounts Introduced

- Enables pooled investment accounts, streamlining administration and order execution
- Aligns with global best practices and boosts scalability for Derayah's AM operations

CMA

Regulatory Framework for Depositary Receipts

- Enables issuance of DRs linked to foreign shares on the Saudi exchange
- Creates new listing pathways and strengthens cross-border investment infrastructure

Updated Law on Real Estate Ownership (Effective Jan 2026)

- Allows non-Saudis to own property in designated areas
- 180-day transition period; regulations to follow from key ministries
- Impact: Expected to boost foreign direct investment

White Land Tax Update:

- Imposes tax on unused urban land

Land Transaction Ban Lifted:

- 81 million sqm in northern Riyadh now open for transactions

CMA

CMA is reviewing foreign ownership limits

- CMA is reviewing lifting the current 49% cap of foreign ownership, increasing investible free float and deepening liquidity.
- Potential uplift in MSCI EM weighting for Saudi Arabia
- Estimated ~USD10bn passive inflows into Saudi equities

SAMA

ISLA

CMA

Close-out Netting Approved

- ISLA & ICMA recognize the enforceability of close-out netting under regulations published by SAMA & CMA earlier this year
- Legal certainty reduces counterparty credit risk and capital requirements
- Unlocks local SBL activity; key catalyst for institutional participation

Saudi Arabia to be included in JPM EM Bond Index

- Saudi Arabia will be included in JPM EM Government Bond Index (GBI-EM) starting Jan 29, 2027, on a phased-in basis
- Eligible Instruments: 8 SAR-denominated GVT sukuks (~USD69 bn), with remaining maturity up to 15yrs
- Target Weighting: 2.52%
- ~USD 5bn foreign inflows into local sovereign debt

Five-Year Rent Freeze Introduced in Riyadh

- Rent values frozen for residential & commercial properties in Riyadh for 5 years (from Sep-2025)
- Applies to new and existing lease contracts

Managerial Results: P&L Statement (1/2)

Reconciliation bridge from Audited to Managerial P&L Statement

RM Mn	2Q 2026		
	Managerial P&L	Adjustment	Audited P&L
Revenue from contract with customers	158	(7)	151
<i>Brokerage</i>	128	(6)	122
<i>Assets Management</i>	30	(2)	29
Special commission income	69	24	93
Net movement on financial instruments at FVTPL	10	(16)	(7)
Other revenue	3	-	3
Total Operating Income	240	0	241
Salaries and Employees Related Expenses	(53)	0	(53)
Other General & Administration Expenses	(46)	(0)	(47)
Marketing Expenses	(8)	0	(8)
Finance Cost	(1)	-	(1)
Impairment Charge for Credit Losses	(0)	-	(0)
Total Operating Expenses	(108)	(0)	(108)
Operating Profit	133	0	133
Other (Expense)/ Income	0	-	0
Share of Loss in an Associate	(28)	-	(28)
Income Before Zakat	105	0	105
Zakat	(4)	-	(4)
Net Profit	101	0	101

2Q 2025		
Managerial P&L	Adjustment	Audited P&L
165	(13)	152
135	(11)	124
30	(2)	28
37	38	75
30	(25)	5
3	(0)	3
235	0	235
(47)	-	(47)
(43)	(0)	(43)
(3)	(0)	(3)
(0)	-	(0)
(0)	-	(0)
(93)	(0)	(93)
142	(0)	142
7	-	7
(38)	-	(38)
111	-	111
(4)	-	(4)
107	-	107

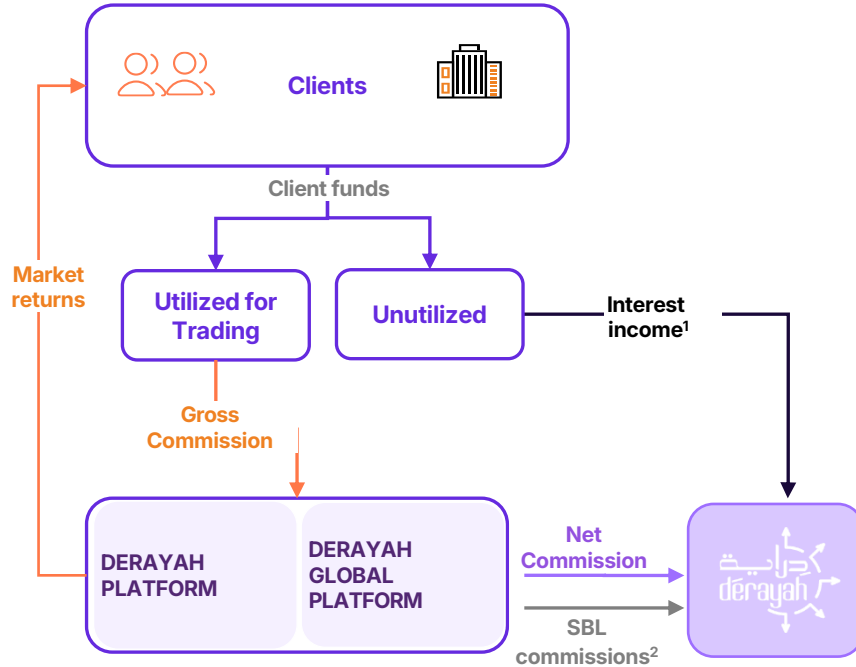
Managerial Results: BS Statement (2/2)

Reconciliation bridge from Audited to Managerial BS Statement

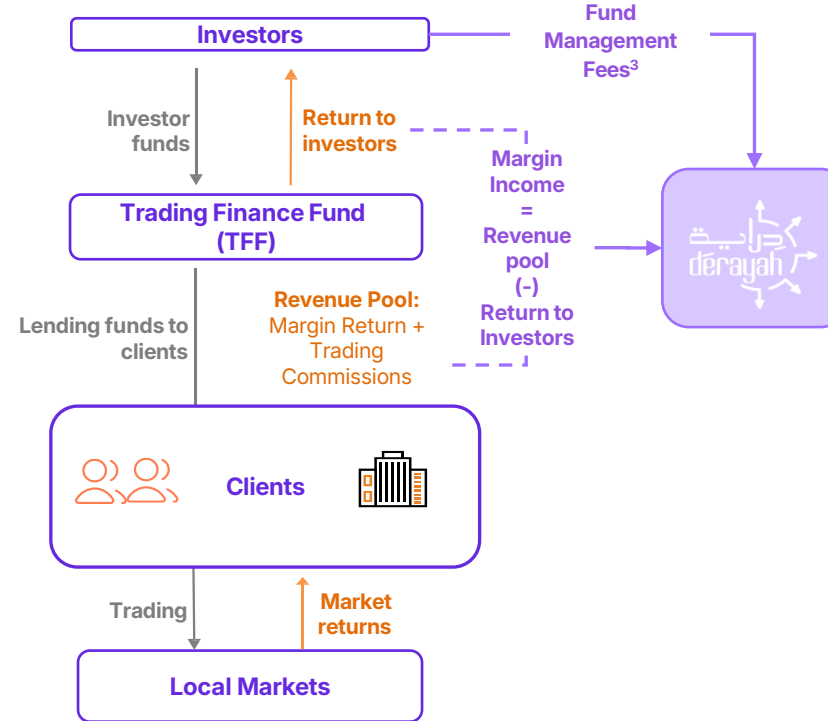
R Mn	2Q 2026			4Q 2025		
	Managerial BS	Adjustment	Audited BS	Managerial BS	Adjustment	Audited BS
Due from Funds Under Management (Related Parties), Net	33	(1)	33	27	(1)	27
Margin Client Receivables, Net	114	978	1,093	77	1,012	1,089
Prepayments	15	-	15	10	-	10
Other Current Financial Assets	209	-	209	248	0	248
Investment at Fair Value Through Profit or Loss	0	222	222	164	263	427
Investments at Amortized Cost	-	-	-	-	-	-
Bank Balances	19	16	35	32	36	67
Total Current Assets	391	1,216	1,607	557	1,310	1,867
Total Non-Current Assets	1,086	0	1,086	1,005	-	1,005
Total Asset	1,477	1,216	2,693	1,562	1,310	2,872
Unsecured Bank Loan	-	-	-	186	-	186
Accrued Expenses and Other Payables	88	0	89	120	0	120
Zakat Payable	21	0	21	24	-	24
Unearned revenue – current portion	15	-	15	15	-	15
Amount due to fund's unitholders	-	1,216	1,216	-	1,309	1,309
Total Current Liabilities	124	1,216	1,341	344	1,310	1,654
Total Non-Current Liabilities	120	-	120	118	-	118
Total Liabilities	245	1,216	1,461	463	1,310	1,772
Total Shareholders' Equity	1,232	-	1,232	1,100	-	1,100
Total Shareholder's Equity and Liabilities	1,477	1,216	2,693	1,562	1,310	2,872

Deep-dive: monetization models

Non-Margin Trading



Margin Trading



SBL

